

New England Farm Succession School

For senior farmers and farm couples looking toward retirement and farm transition.



Open to farmers in all New England states. First, choose a location below. Then register by calling (603)357-1600 or go online to landforgood.org/rsvp. Each of the three sessions will be from 10:00 a.m. – 3:30 p.m.

Augusta, Maine:

November 1; December 6, 2016 & January 24, 2017
at Viles Arboretum

Concord, NH:

November 2; December 7, 2016 & January 25, 2017
at NH Farm Bureau

Randolph, Vermont:

November 3; December 8, 2016 & January 26, 2017
at VT Technical College Enterprise Center

Sponsored by:



Gaining ground for farmers



Phase Two

The Land Access Project is funded by the USDA National Institute of Food and Agriculture through its Beginning Farmer and Rancher Development Program, Grant # 2015-04544. The project is directed by Land For Good in partnership with over 40 collaborating organizations, agencies and individual experts in six New England states.

Planning for farm succession is one of your biggest challenges. You know it's important. You've probably thought about it. Maybe you've gone to a workshop. But that's not enough.

The Farm Succession School is a three-session program designed for farmers looking for a bit of structure and motivation to tackle succession planning. The program will bring you from thinking about the future to doing active planning. Your commitment of three winter days will **help to guide you toward a successful planning outcome for you, your family and your farm.**

You will come away with a concrete game plan for your farm business, your land and your retirement. **Whether or not you have an identified successor**, this program will give you information, tools and advice to build a realistic plan that meets your objectives and enables you to take next steps.

The program consists of working sessions, presentations from experts, group discussion and individual exercises. Between sessions, participants will complete homework such as worksheets, readings and family meetings. Topics include goal setting, estate planning, retirement planning, family communications, taxes, legal structure, Medicaid, and bringing on a successor.

The fee is \$300 per farmer or farm couple, including lunch and materials. Plus, participants will receive a **\$200 credit** toward hiring succession-related technical assistance.

Instructors include:

- [Jon Jaffe, Farm Business Consultant, Farm Credit East](#)
- [Kathy Ruhf, Senior Program Director, Land For Good](#)
- An attorney with expertise in succession planning

Additional benefit! Attendees will also receive no-cost technical assistance between sessions and discounted continuing planning support from Land For Good.

For more information or to register,
call (603)357-1600 or go online to
landforgood.org/rsvp.
Deadline: October 15th.
Space is limited!