

**Potential Alternative Income Streams for   
Farmers & Ranchers**

**(Other than crop-based or animal-based agricultural enterprises)**

*Generated by Extension Ag Program Leaders of the Northeast Region, October 2018*

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ealizing that income from agriculture is seasonal and often uncertain or steady, many farm and ranch families require income off the farm to make ends meet. This list is meant to provide some food–for–thought as potential income opportunities for farm/ranch families. When exploring an individual opportunity, consider the costs (hidden and evident) of time, money, equipment, required licenses, training, advertising, etc. In addition, consider the skills & abilities needed for such an enterprise to be successful. Go through the list and mark those that pique your interest. Research further those marked to determine their feasibility for you and your situation.

**Service-Based Enterprises**

Consultant – business, marketing, etc.

Web designer

Bed and Breakfast

Chimney sweep

Cross country skiing/snowshoeing

Hairstylist

House cleaning service

House/business organizing

Music teacher

Grant writer

Animal control officer

Christmas tree disposal service

Christmas light decorating (put up/take down)

Gravel driveway maintenance service

Fence builder/repairer

Electric fence mover

Drone service (photos, livestock check, other)

Street crossing guard

US mail carrier/postal worker

Garden tiller service

Bush hog service

Deck repair

Handyman/repairman

Morning fitness program

Classic car experience (driver)

Newsletter writer (subscriptions)

Tattoo artist/body piercer

Plant identifier for property owners (mapping)

Sheep shearer

Tax preparer

Window washer

Traveling butcher (livestock, poultry)

Deer cutter

Goat rental for grazing weeds /vegetation management

Chicken rental (seasonal)

Guinea hen rental (tick control)

School speaker

Shredding service (junk mail, confidential papers)

Hoof trimmer

Livestock AI technician (inseminator)

Llama and alpaca shearer

Bookkeeper

Videographer/Photographer

Making property available for photo shoots

Pet cemetery

Church service space rental

Pony/Horse rides

Petting zoo

Dog walker

Notary Public

Justice of the Peace

Car mechanic

Elvis impersonator

Proofreader

Translator

Internet café

Electrician

Farm tutor

Traveling barber

Fancy hairdo (curling updo)

Arborist

Apple tree pruner

Compost maker

Landscaper

Real estate assessor

Forest mowing service

Shoe repair

Feed bin repair service

Rodent hunter

Produce aggregator

Meat sales (door to door)

Driveway sealing service

Pothole repair service

Cemetery superintendent

Tutor (elementary, middle, high, ESL)

Tupperware representative

Mary Kay representative

Avon representative

Saw sharpening service

Ice skater sharpening service

Roof raking service (snow)

Roof gutter maintenance service

Snow removal

Musician

Birthday parties

Storyteller

Public speaker

Board member

State representative

Roadside mowing service

Lawn mowing service

Farm machinery maintenance/repair (stationary or mobile)

Sprayer calibration service

Tow truck operator

Pellet delivery service

Alligator wrangler

Pasture management service

Pasture rental

Adult daycare provider

Childcare provider

Foster parent (state)

Personal assistant

Farm camp for kids

Driving instructor

Driving range (golf)

Shooting range

IPM scout

Furniture refinishing service

Pet training service

House painter (interior/exterior) Spray painter

Power washing service

Stonework / hardscape

Stonewall repair service

Designated driver (after party driver)

Laundry service

Data entry

Medical appointment transport

Birding tour guide

Nature guide

Weddings site

Festival host site

Heavy equipment operator

Storage space rental for boats, campers, or other items

Glider port

Hot air balloon launch site

Used farm equipment (finder service/sales)

Auto/tractor transport

B&B / AIRBNB

Ecotourism

Snow plowing

Firewood sales

Firewood splitting service

Small engine repair

Farmer-for-a-day experience

Campground space rental

Driver (truck, school bus)

Junk hauler / Dump guy

Writer

Housecleaning service

Farm sitting service

Cow cuddling

Dog sitting service

Horse-boarding service

Goat yoga experience

Forest bathing

Property management

Service dog raising service

Dog breeding / puppy sales

Solar energy installer / sales

Building demolition

Metal salvage

Corn maize

Haunter house

Hay rides

Carriage rides (horse drawn)

Sleigh rides

Dog grooming / dog bathing service

Car show host site

Telemarketer

Antique tractor show site

Traveling plant care service

Room rental

Excavator

Stump removal service

Drench service

Wood chipping service

Nativity scene animal provider service

Septic tank pumping service

Picnic table repair service

Hide tanning service

Hunting lodge

**Product-Based Enterprises**

Protein snack maker

Pie maker

Cake maker/decorator

Cookie maker

Artisan bread maker

Wood carver

Rug maker

Rug Cleaner

Rug repair

Antique sales

Gravel/sand sales

Furniture maker

Gravestone/Monument sales

Ice cream maker

Frozen custard maker

Scissor sales

Livestock feed sales

Compost bin maker

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Arts & crafts

Farm art

Quilt sales

Barn wood dealer (barn demotion and barn board recycler)

Candle-maker

Bait sales (night crawlers, worms, crawfish, fish)

Wine/beer/hard cider brewer

Natural soft drink brewer/sales

Special farm meal experience

Cider donut maker

Cake maker /decorator

Cooking - chicken potpie sales

Processed food sales (jams jellies salsas, etc.)

Meals to order (subscription)

Aged lumber sales

Pet food / dog biscuits

Pet casket sales