

<b>Wild Maine Blueberry Budget</b>			
<b>Organic Processed</b>			
<b>Average</b>			
Number of Acres (Crop)	4.89		
Yield (Lbs./Acre)	1,454.09		
Price/Lb. (\$)	1.43		
<b>REVENUE/ACRE (\$)</b>	<b>2,072.08</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	206.00	2.50	0.14
Mowing	92.25	4.60	0.06
Average Pruning	156.20		0.11
Weed Control	348.92		0.24
Fertilization	60.00		0.04
Pollination	151.88		0.10
Pest Monitoring	15.00		0.01
Insect Control	0.00		0.00
Disease Control	0.00		0.00
Irrigation	0.00		0.00
Sulfur (pH)	128.60		0.09
Harvest:			
Raking	578.94	3.67	0.40
Mechanical	493.75	1.22	0.34
Average Harvest	557.70		0.38
Packing and Marketing	0.00		0.00
Interest on Capital	42.60		0.03
Blueberry Tax	8.00		0.0055
<b>TOT. VARIABLE COSTS (\$)</b>	<b>1,468.89</b>		<b>1.01</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>1,468.89</b>		<b>1.01</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>603.19</b>		<b>0.41</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>2,951.86</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>Organic Fresh</b>			
	<b>Average</b>		
Number of Acres (Crop)	4.73		
Yield (Lbs./Acre)	1,203.32		
Price/Lb. (\$)	4.29		
<b>REVENUE/ACRE (\$)</b>	<b>5,164.24</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	219.00	1.16	0.18
Mowing	80.53	3.86	0.07
Average Pruning	142.52		0.12
Weed Control	313.42		0.26
Fertilization	96.25		0.08
Pollination	187.44		0.16
Pest Monitoring	15.00		0.01
Insect Control	0.00		0.00
Disease Control	0.00		0.00
Irrigation	0.00		0.00
Sulfur (pH)	190.20		0.16
Harvest:			
Raking	481.81	3.06	0.40
Mechanical	370.48	1.67	0.31
Average Harvest	442.50		0.37
Packing and Marketing	834.32		0.69
Interest on Capital	42.60		0.04
Blueberry Tax	9.63		0.0080
<b>TOT. VARIABLE COSTS (\$)</b>	<b>2,273.88</b>		<b>1.89</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>2,273.88</b>		<b>1.89</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>2,890.36</b>		<b>2.40</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>13,673.83</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>Organic Value-added</b>			
	<b>Average</b>		
Number of Acres (Crop)	5.20		
Yield (Lbs./Acre)	2,166.00		
Price/Lb. (\$)	6.00		
<b>REVENUE/ACRE (\$)</b>	<b>12,996.00</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	0.00	0.00	0.00
Mowing	23.70	5.20	0.01
Average Pruning	23.70		0.01
Weed Control	88.00		0.04
Fertilization	0.00		0.00
Pollination	25.33		0.01
Pest Monitoring	0.00		0.00
Insect Control	0.00		0.00
Disease Control	0.00		0.00
Irrigation	0.00		0.00
Sulfur (pH)	82.15		0.04
Harvest:			
Raking	0.00	0.00	0.00
Mechanical	493.75	5.20	0.23
Average Harvest	493.75		0.23
Packing and Marketing	1,752.72		0.81
Interest on Capital	42.60		0.02
Blueberry Tax	32.49		0.0150
<b>TOT. VARIABLE COSTS (\$)</b>	<b>2,540.74</b>		<b>1.17</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>2,540.74</b>		<b>1.17</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>10,455.26</b>		<b>4.83</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>54,367.35</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>Low</b>			
<b>Average</b>			
Number of Acres (Crop)	20.75		
Yield (Lbs./Acre)	1,859.84		
Price/Lb. (\$)	0.69		
<b>REVENUE/ACRE (\$)</b>	<b>1,283.29</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	454.56	20.75	0.24
Mowing	42.15	1.27	0.02
Average Pruning	417.53		0.22
Weed Control	144.50		0.08
Fertilization	90.60		0.05
Pollination	206.83		0.11
Pest Monitoring	38.71		0.02
Insect Control	44.60		0.02
Disease Control	36.05		0.02
Irrigation	0.00		0.00
Sulfur (pH)	101.33		0.05
Harvest:			
Raking	424.65	19.48	0.23
Mechanical	410.70	1.27	0.22
Average Harvest	423.79		0.23
Packing and Marketing	0.00		0.00
Interest on Capital	42.60		0.02
Blueberry Tax	22.50		0.0121
<b>TOT. VARIABLE COSTS (\$)</b>	<b>1,569.04</b>		<b>0.84</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>1,569.04</b>		<b>0.84</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>(285.75)</b>		<b>(0.15)</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>(5,929.38)</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>Medium</b>			
<b>Average</b>			
Number of Acres (Crop)	58.06		
Yield (Lbs./Acre)	4,445.21		
Price/Lb. (\$)	0.71		
<b>REVENUE/ACRE (\$)</b>	<b>3,144.98</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	514.11	2.24	0.12
Mowing	104.02	55.82	0.02
Average Pruning	119.84		0.03
Weed Control	123.76		0.03
Fertilization	127.72		0.03
Pollination	255.71		0.06
Pest Monitoring	8.80		0.00
Insect Control	36.41		0.01
Disease Control	67.91		0.02
Irrigation	0.00		0.00
Sulfur (pH)	0.00		0.00
Harvest:			
Raking	734.82	2.41	0.17
Mechanical	602.69	55.65	0.14
Average Harvest	608.17		0.14
Packing and Marketing	0.00		0.00
Interest on Capital	42.60		0.01
Blueberry Tax	55.57		0.0125
<b>TOT. VARIABLE COSTS (\$)</b>	<b>1,446.50</b>		<b>0.33</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>1,446.50</b>		<b>0.33</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>1,698.49</b>		<b>0.38</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>98,610.85</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>High</b>			
	<b>Average</b>		
Number of Acres (Crop)	94.33		
Yield (Lbs./Acre)	5,535.92		
Price/Lb. (\$)	0.71		
<b>REVENUE/ACRE (\$)</b>	<b>3,930.50</b>		
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning	0.00	0.00	0.00
Mowing	67.80	94.33	0.01
Average Pruning	67.80		0.01
Weed Control	173.41		0.03
Fertilization	176.25		0.03
Pollination	719.40		0.13
Pest Monitoring	57.00		0.01
Insect Control	155.32		0.03
Disease Control	236.22		0.04
Irrigation	76.70		0.01
Sulfur (pH)	0.00		0.00
Harvest:			
Raking	0.00	0.00	0.00
Mechanical	595.18	94.33	0.11
Average Harvest	595.18		0.11
Packing and Marketing	0.00		0.00
Interest on Capital	42.60		0.01
Blueberry Tax	77.50		0.0140
<b>TOT. VARIABLE COSTS (\$)</b>	<b>2,377.38</b>		<b>0.43</b>
<b>FIXED COSTS:</b>			
Machinery & Equipment			0.00
Land Cost			0.00
Land Taxes			0.00
<b>TOTAL FIXED COSTS (\$)</b>	<b>0.00</b>		<b>0.00</b>
<b>TOTAL COSTS (\$/ACRE)</b>	<b>2,377.38</b>		<b>0.43</b>
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>	<b>1,553.12</b>		<b>0.28</b>
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>	<b>146,505.66</b>		

<b>Wild Maine Blueberry Budget</b>			
<b>Farm Name/Field ID</b>			
	<b>Average</b>		
Number of Acres (Crop)			
Yield (Lbs./Acre)			
Price/Lb. (\$)			
<b>REVENUE/ACRE (\$)</b>			
<b>VARIABLE COSTS:</b>	<b>(\$/Acre)</b>	<b>(# Acres)</b>	<b>(\$/Pound)</b>
Pruning:			
Burning			
Mowing			
Average Pruning			
Weed Control			
Fertilization			
Pollination			
Pest Monitoring			
Insect Control			
Disease Control			
Irrigation			
Sulfur (pH)			
Harvest:			
Raking			
Mechanical			
Average Harvest			
Packing and Marketing			
Interest on Capital			
Blueberry Tax			0.0150
<b>TOT. VARIABLE COSTS (\$)</b>			
<b>FIXED COSTS:</b>			
Machinery & Equipment			
Land Cost			
Land Taxes			
<b>TOTAL FIXED COSTS (\$)</b>			
<b>TOTAL COSTS (\$/ACRE)</b>			
<b>RETURNS ABOVE COSTS SHOWN (\$/ACRE)</b>			
<b>AVERAGE TOTAL ANNUAL RETURN TO MANAGEMENT (\$/FARM)</b>			