

Optional Online Site from University of Minnesota

## agplan.umn.edu

Launched in 2007, AgPlan has been used to create 45,000+ business plans!

AgPlan makes it easy for you.

- Develop your own Business Plan
- Learn what you need to include in your Plan with Tips
   Resources
- View Sample Business Plans for ideas
- Share your Plan print, download and work with your own Reviewers



## Why Write a Farm Business Plan?

- · To apply for financing
- To decide if you can add a new enterprise or hire help
- To guide your business growth, transformation, or exit
- To figure out where you're going before you get on the road

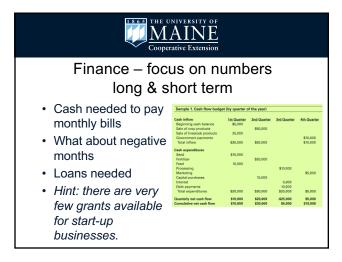




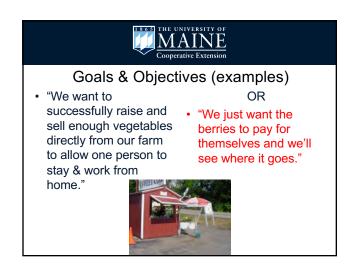




















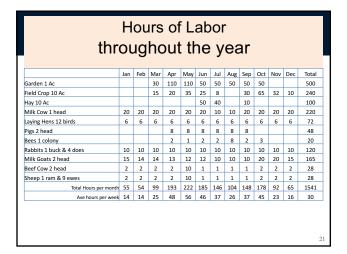


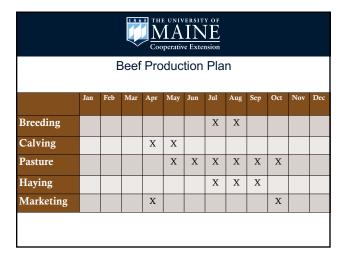




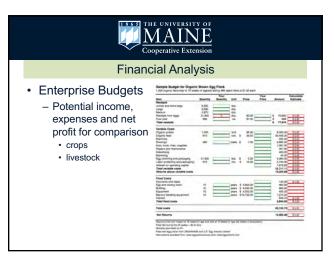


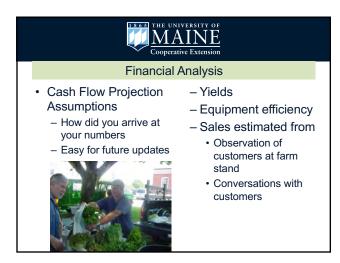








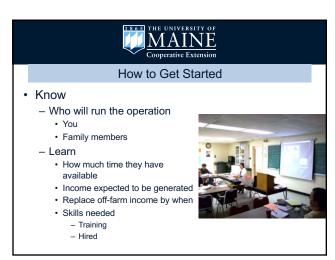










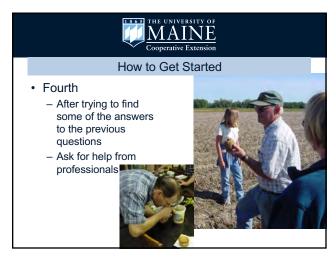


















## How to Get Started

- So You Want to Farm in Maine? Central Maine Resources Website https://farminmaine.wordpress.com/resources/
- Beginning Farmer Resource Network (BFRN)
  Website
   https://extension.umaine.edu/beginning-farmer-resource-network/
- UMaine Extension New Farmer Website https://extension.umaine.edu/new-farmers/



## How to Get Started

- Ask for opinions from business people you like & trust
  - Seed
  - Fertilizer
  - Equipment suppliers
  - Engineers
  - Lenders
  - Insurance agents
  - Accountants
- Generally care about welfare of farmers and willing to share advise
- But...
- Balance their opinions with those who are not trying to sell you something



- These slides were adapted from Tori Jackson
- · Photo credits
  - Edwin Remsberg
  - Donna Coffin

