

# What this Directory is about

The Maine Department of Agriculture has developed this directory to help you to find financial resources for your new or expanding farm business. The directory lists financial institutions as well as agencies and nonprofits that provide grants under certain types of conditions and programs.

We hope that this directory will help you access capital to purchase land, animals and equipment, or otherwise improve your farm business.

We know that unless you have adequate capital you will need to borrow or find grants. For new farmers, many times it will also take help from family and friends to start your enterprise. For larger operations, it may take other investors as well. This resource is just a starting point for you, and we know that you will have to be motivated to knock on many doors as you search for funds you need.

We also encourage you to take the time to develop a good plan before jumping in to your new or expanded business. A good business plan, or updated farm plan, is important and a number of independent consultants, non-profit organizations, and state and federal resources are available to assist you. Listings of those resources can be found on the Maine Department of Agriculture website www.getreal-maine.com in the Resources section.

If, at any time, you want additional assistance from our development staff, please do not hesitate to call us at the Department at 207-287-3491. We want to be one more resource to help you improve your business.

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> Maine Department of Agriculture, Food and Rural Resources **Division of Market and Production Development**

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207-287-5576 Fax:

# The Five C's of Credit

#### **Character:**

The impression you make on the lender or investor about your reputation and reliability. Things associated with your character include your business experience and knowledge, references and education, and personal and/or business credit history. The lender will form their opinion as to whether or not you are reliable enough to repay the loan or generate a return on funds invested in your company.

## Capital:

Money you have directly invested into the business. This is a good indication of how much you have at risk should the business fail. The amount of your own money put into the company represents a message of confidence and trust. It demonstrates to the lender that you have taken the risk of funding the company. This gives the lender supplying the business loans confidence to do the same.

## Capacity:

Repayment is the most important of all five factors. The lender will want to know exactly how you plan to repay the loan. Your company's cash flow will be reviewed. How you intend to repay the loan is set up. Payment history and records on other credit relations, both personal and commercial, will be reviewed and considered.

#### **Collateral:**

Other forms of security or guarantees you can provide the lender. Giving a lender collateral means that if, for some reason, you cannot produce repayment, collateral will be a secondary source of repayment. Collateral can include things such as inventory, equipment, real estate, stocks, accounts receivable, etc. A guarantee, on the other hand, is when someone else places their signature on a guarantee document promising to repay the loan if you can't. A few lenders may require such a guarantee in addition to collateral as security for a loan.

#### **Conditions:**

Look at the intended purpose of the loan. Will the money be used for working capital, additional equipment, or inventory? Things such as the economy, competition, and customer base are noted by the lender who might set conditions to offset weaknesses in the other four C's.



Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Trust Companies									
BAR HARBOR BANKING AND TRUST COMPANY 82 Main St. Bar Harbor, Maine 04609 http://www.bhbt.com/	Bar Harbor Bangor Blue Hill Deer Isle Ellsworth Lubec Machias Milbridge Northeast Harbor Rockland Somesville Southwest Harbor Winter Harbor	1	1	1	1	1	1	1	1
BORDER TRUST COMPANY 227 Water Street Augusta, Maine 04330 http://www.bordertrust.com/	Augusta South China Topsham	1	1	1	1	1			1
DAMARISCOTTA BANK & TRUST  Main Street  Damariscotta, Maine 04543  http://www.damariscottabank.com/	Damariscotta New Harbor Warren Belfast Union	1	1	1	1				1
KATAHDIN TRUST COMPANY Main Street Patten, Maine 04765 https://www.katahdintrust.com/	Bangor Scarborough	1	1	1	1	1		1	1
NORTHEAST BANK 500 Canal Street Lewiston, Maine 04240-6594 https://www.northeastbank.com/	Auburn Augusta Bangor Bethel Brunswick Buckfield Harrison Lewiston Poland Portland South Paris	1	1	1	1	1	1	1	1

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Funding Sources Trust Companies	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
UNION TRUST COMPANY 66 Main Street, PO Box 479 Ellsworth, ME 04605 https://www.uniontrust.com	Bangor Bar Harbor Belfast Bingham Blue Hill Bucksport Camden Camden Square Castine Corinth Damariscotta Dover-Foxcroft Ellsworth Farmington Greenville Hampden Hermon Jonesport Kennebunk Kingfield Lewiston Madison Milbridge Milo Phillips Portland Rangeley Rockland Stonington Stratton Thomaston Town Hill Union Vinalhaven Waldoboro	1	1	1	1	1	1	1	1
Savings Banks	VValuobolo								
ANDROSCOGGIN SAVINGS BANK PO Box 1407, 30 Lisbon Street Lewiston, Maine 04240 http://www.androscogginbank.com/	Lewiston Auburn Brunswick Gray Jay Livermore Falls Lisbon Falls Portland South Paris Turner	1	1	1	1	1	1		1

Funding Sources Savings Banks	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
BANGOR SAVINGS BANK 99 Franklin Street, PO Box 656 Bangor, Maine 04401 http://www.bangor.com/	Augusta Bangor Biddeford Brewer Bucksport Calais Camden/Rockport Castine Cornish Dexter Dixfield Dover-Foxcroft East Millinocket Eastport Ellsworth Falmouth Farmington Greenville Hampden Hartland Hollis Houlton Lincoln Machias Madison Millinocket Monmouth Old Town Orono Pittsfield Portland Rockland Rumford Saco Scarborough Searsport Skowhegan South Portland Unity Waterville Winslow York	1	1	1	1	1	1	1	1
BATH SAVINGS INSTITUTION  105 Front Street, PO Box 548  Bath, Maine 04530  http://www.bathsavings.com/	Bath Boothbay Harbor Brunswick Damariscotta Falmouth Freeport Portland Topsham Yarmouth	1	1	1	1	1	1	1	1

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Savings Banks									
BIDDEFORD SAVINGS BANK 254 Main Street Biddeford, Maine 04005 http://www.biddefordsavings.com/	Alfred Biddeford Scarborough Waterboro	1	1	1	1	1	1	1	1
FIRST CITIZENS BANK 9 Dyer Street, PO Box 231 Presque Isle, ME 04769 https://www.thebankofmaine.com/	Gardiner Manchester Augusta Mars Hill Newcastle Oakland Bath Presque Isle Boothbay Harbor Randolph Brunswick Readfield Richmond Calais Saco Caribou Topsham Fort Kent Hallowell Waterville Houlton Kennebunk Winthrop Lincoln Wiscasset Machias York	1	1	1	1	1	1	1	1
FRANKLIN SAVINGS BANK 81 Main Street, PO Box 825 Farmington, Maine 04938 http://www.fsbme.com/	Farmington Jay Mexico Mt. Blue Rangeley Rumford Skowhegan Wilton	1	1	1	1	1			1

Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
Savings Banks									
GORHAM SAVINGS BANK 64 Main Street, PO Box 38 Gorham, Maine 04038 https://www.gorhamsavingsbank.com/	Gorham Falmouth Portland Scarborough Standish South Portland Waterboro Windham	1	1	1	1	1	1	1	1
KENNEBEC SAVINGS BANK 150 State Street, PO Box 50 Augusta, Maine 04332 https://www.kennebecsavings.com/	Augusta Garidner Waterville Winthrop	1	1	1	1	1			
KENNEBUNK SAVINGS BANK 104 Main Street Kennebunk, Maine 04043 http://www.kennebunksavings.com/	Berwick Biddeford Eliot Kennebunk Kittery North Berwick Ogunquit Sanford Springvale Wells York	1	1	1	1	1	1	1	1
MACHIAS SAVINGS BANK Center Street, PO Box 318 Machias, Maine 04947 http://www.machiassavings.com/	Baileyville Bangor Bar Harbor Calais Columbia Danforth Ellsworth Houlton Lincoln Machias Princeton Rockland	1	1	1	1	1			
MECHANICS' SAVINGS BANK 100 Minot Avenue Auburn, Maine 04210 https://www.mechanicssavings.com/	Auburn Lewiston Windham	1	1	1	1	1			

Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
Sources	S)							Ď	8
Savings Banks									
NORWAY SAVINGS BANK  132 Main Street  Norway, Maine 04268  http://www.norwaysavingsbank.com/	Bethel Bridgton Brunswick Falmouth Freeport Fryeburg Gorham Naples Norway Oxford Hills Portland Saco Scarborough South Paris South Portland Standish Topsham Windham Yarmouth	1	1	1	1	1	1		1
SACO AND BIDDEFORD SAVINGS INSTITUTION 252 Main Street Saco, Maine 04072 https://www.sbsavings.com/	Biddeford Old Orchard Beach Saco Scraborough South Portland Westbrook	1	1	1	1	1	1	1	1
SANFORD INSTITUTION FOR SAVINGS  184 Main Street Sanford, Maine 04073 http://www.banksis.com/home.html	Buxton Limerick Sanford South Sanford Springvale Waterboro Wells York	1	1	1	1	1	1	1	1
SKOWHEGAN SAVINGS BANK 13 Elm Street, PO Box 250 Skowhegan, Maine 04976 http://www.skowsavings.com/	Belgrade Bingham Dexter Fairfield Jackman Madison Norridgewock Pittsfield Skowhegan	1	1	1	1	1	1	1	1

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Savings and Loan Associations									
BAR HARBOR SAVINGS AND LOAN ASSOCIATION Main Street Bar Harbor, Maine 04609 http://www.bhsla.com/	Bar Harbor	1	1			1			
Credit Unions									
COAST LINE CREDIT UNION 333 Cottage Road So. Portland, Maine 04106 https://coastlinecu.com/	South Portland		1						
COMMUNITY CREDIT UNION 144 Pine Street Lewiston, Maine 04240 http://www.communitycreditunion.com/	Auburn Lewiston		1						
cPORT CREDIT UNION 50 Riverside Industrial Parkway Portland, Maine 04103 http://www.cportcu.org/	Augusta Portland Scarborough		1						
DOWN EAST CREDIT UNION 23 Third Avenue, PO Box 130 Baileyville, Maine 04694 http://www.downeastcu.com/	Baileyville Machias Belfast Unity Bangor Calais Richmond Topsham		1						
EVERGREEN CREDIT UNION  225 Riverside Street  Portland, Maine 04103  https://www.evergreencreditunion.org/	Naples Portland South Portland Windham		1						
FARM CREDIT OF MAINE 615 Minot Avenue Auburn, ME 04210 https://www.farmcreditmaine.com/	Auburn Presque Isle	1	1	1	1	1	1	1	1

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Credit Unions									
FIVE COUNTY CREDIT UNION 765 Washington St., PO Box 598 Bath, Maine 04530 https://www.fivecounty.com/home.asp	Auburn Augusta Bath Brunswick Falmouth Lewiston Lisbon Portland Rockland Scarborough Skowhegan Topsham Waterville Windham		1						
MAINE EDUCATION CREDIT UNION 36 Community Drive, PO Box 1096 Augusta, Maine 04330 http://maine-edcu.org/	Augusta Chestnut		1						
MAINE STATE CREDIT UNION PO Box 5659 Augusta, Maine 04332-5659 http://www.mainestatecu.org/	Augusta Waterville		1						
PEOPLESCHOICE CREDIT UNION 35 Bradbury St., PO Box 463 Biddeford, Maine 04005-0463 http://www.peopleschoicecreditunion.com/	Biddeford Saco Sanford Wells		1						
SABATTUS REGIONAL CREDIT UNION 2 Middle Road Sabattus, Maine 04280	Sabattus		1						
SACO VALLEY CREDIT UNION PO Box 740 Saco, Maine 04072 https://www.sacovalley.org/home.asp	Saco Waterboro		1						
UNIVERSITY CREDIT UNION PO Box 279 Orono, Maine 04473 http://www.ucu.maine.edu/	Bangor Farmington Orono Portland Presque Isle Scarborough		1						

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
National Banks									
BANK OF AMERICA, N.A. One City Center Portland, Maine 04112 https://www.bankofamerica.com/	Auburn Augusta Bangor Bath Biddeford Brewer Brunswick Falmouth Gardiner Kittery Lewiston Newport Ogunquit Old Town Orono Portland Rockland Saco Sanford Scarborough South Berwick South Portland South Sanford Waterville Wells Westbrook Windham Yarmouth York	1	1	1	1	1	1	1	1

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
National Banks									
CAMDEN NATIONAL BANK 2 Elm Street, PO Box 310 Camden, Maine 04843 http://www.camdennational.com/	Bangor Bar Harbor Belfast Bingham Blue Hill Bucksport Camden Camden Square Castine Corinth Damariscotta Dover-Foxcroft Ellsworth Farmington Greenville Hampden Hermon Jonesport Kennebunk Kingfield Lewiston Madison Milbridge Milo Phillips Portland Rangeley Rockland Stonington Stratton Thomaston Town Hill Union Vinalhaven Waldoboro	1	1	1	1	1	1	1	1
KEY BANK, NATIONAL ASSOCIATION One Canal Plaza Portland, Maine 04112 https://www.key.com/index.html		1	1	1	1	1			1

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
TD BANK, NA One Portland Square, PO Box 9540 Portland, Maine 04112 http://www.tdbank.com/	Auburn Augusta Bangor Biddeford Brewer Bridgton Brunswick Camden Caribou Ellsworth Fairfield Falmouth Farmington Fort Kent Gorham Gray Houlton Kennebunk Kittery Lewiston Lincoln Lisbon Falls Mechanic Falls Newport North Windham Oakland Oxford Pittsfield Portland Presque Isle Rockland Saco Sanford Scarborough Searsport South Portland Standish Thomaston Waterville Westbrook York	1	1	1	1				1
THE FIRST, N.A.  Main Street, PO Box 940  Damariscotta, Maine 04543  https://www.thefirst.com/	Bar Harbor Blue Hill Boothbay Harbor Calais Camden Damariscotta Eastport Ellsworth Northeast Harbor Rockland Rockport Southwest Harbor Waldoboro Wiscasset	1	1	1	1	1	1		1

Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA</b> Loan Guarantees	SBA Loan Guarantees
Federal Savings Banks									
AUBURN SAVINGS BANK, FSB 256 Court Street, PO Box 3157 Auburn, Maine 04210 http://www.auburnsavings.com/	Aurburn Lewiston	1	1	1	1	1	1	1	1
PEOPLE'S UNITED BANK  850 Main St., 11th Fl.  Bridgeport, CT 06604  https://www.peoples.com/portal/site/ peoples/	Auburn Bangor Portland South Portland Brewer Orrington Orono Milford Newport Pittsfield Waterville Brunswick Yarmouth Peaks Island Falmouth Westbrook Scarborough Windham Biddeford Brunswick Kennebunkport Kennebunk Wells Sanford Parsonsfield South Berwick York Kittery	1	1	1	1	1			1
ROCKLAND SAVINGS BANK, FSB PO Box 585 Rockland, Maine 04841 http://www.rocklandsavingsloan.com/	Rockland Waldoboro	1	1		1	1			

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Funding Sources Federal Savings Banks	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
SAVINGS BANK OF MAINE  190 Water Street Gardiner, Maine 04345 https://www.thebankofmaine.com/	Gardiner Manchester Augusta Mars Hill Newcastle Oakland Bath Presque Isle Boothbay Harbor Randolph Brunswick Readfield Richmond Calais Saco Caribou Topsham Fort Kent Hallowell Waterville Houlton Kennebunk Winthrop Lincoln Wiscasset Machias York	1	1	1	1	1	1	1	1
Federal Savings and Loan Associations									
AROOSTOOK COUNTY FEDERAL SAVINGS AND LOAN ASSOCIATION 43 High Street, PO Box 808 Caribou, Maine 04736 http://www.yourhomebank.com/	Caribou Presque Isle								
FIRST FEDERAL SAVINGS AND LOAN ASSOCIATION OF BATH 125 Front Street Bath, Maine 04530 http://www.firstfederalbath.com/	Bath Boothbay Damariscotta	1	1	1	1	1	1		1
KENNEBEC FEDERAL SAVINGS AND LOAN ASSOCIATION 70 Main Street Waterville, Maine 04901 http://www.kfsavings.com/	Waterville								

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Federal Credit Unions									
ACADIA FEDERAL CU 7 East Main Street 11 Fort Kent, Maine 04743 http://www.acadiafcu.org/ASP/home.asp	Madawaska Fort Kent St. Francis	1	1	1	1				
ATLANTIC REGIONAL FEDERAL CU 55 Cushing Street Brunswick, Maine 04011 http://www.atlanticregional.com/ASP/	Brunswick Cumberland Freeport Topsham	1	1	1	1	1	1		1
BANGOR FEDERAL CU 74 Harlow Street Bangor, Maine 04401 https://www.bangorfederal.com/	Bangor Brewer		1						
BREWER FEDERAL CU 237 Wilson Street Brewer, Maine 04412 http://www.brewerfcu.org/ASP/home.asp	Brewer		1	1					1
CAPITAL AREA FEDERAL CU 23 Maple Street Augusta, Maine 04430 http://www.capitalareafcu.org/	Augusta	1	1	1	1				
CASCO FEDERAL CU 375 Main Street Gorham, Maine 04038 http://www.gorhamcu.com/	Gorham Westbrook West Gorham		1						
CHANGING SEASONS FEDERAL CU 193 Broad Street Bangor, Maine 04401 http://changingseasonsfcu.org/	Hampden		1						
CUMBERLAND COUNTY FEDERAL CU 173 Gray Road Falmouth, Maine 04105 https://www.cctfcu.com/	Falmouth Gray Portland Windham Westbrook		1						
EASTERN MAINE MEDICAL CENTER FEDERAL CU 489 State Street Bangor, Maine 04401 http://www.emmcfcu.org/	Bangor Brewer		1						
EASTMILL FEDERAL CU 60 Main Street East Millinocket, Maine 04430 http://www.eastmillfcu.org/	East Millinocket Patten		1	1					

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Federal Credit Unions									
FRANKLIN SOMERSET FEDERAL CU PO Box 5048 Farmington, Maine 04938 http://www.f-sfcu.com/	Farmington Kingfield Madison Skowhegan		1	1					
GARDINER FEDERAL CU  8 Brunswick Road Gardiner, Maine 04345 http://gardinerfcu.org/	Gardiner		1						
GREAT FALLS REGIONAL FEDERAL CU 34 Bates Street Lewiston, Maine 04240 http://www.greatfallsfcu.com/	Auburn Lewiston		1						
HANNAFORD ASSOCIATES FEDERAL CU PO Box 1440 Portland, Maine 04104 http://www.hannafordcreditunion.com/	Portland Scarborough		1						
HEALTHFIRST FEDERAL CU 9 Quarry Road Waterville, Maine 04901 http://www.healthfirstfcu.org/	Augusta Waterville		1						
HOULTON FEDERAL CU 3 Market Square Houlton, Maine 04730 http://www.houlton.net/hfcu.htm	Houlton	1	1	1	1	1	1		1
HOWLAND ENFIELD FEDERAL CU Box 405 Howland, Maine 04448 http://www.howlandenfieldfcu.com/	Howland		1						
INFINITY FEDERAL CU 4 Davis Farm Road Portland, Maine 04104 https://www.infinityfcu.com/webfederal. asp	Arundel Bangor Kennebunk Portland Westbrook		1						
KSW FEDERAL CU c/o Chinet Company 222 College Avenue Waterville, Maine 04901 http://www.kswfcu.org/	Belfast Waterville		1						
KV FEDERAL CU 316 Northern Avenue Augusta, Maine 04330 http://www.kvfcu.org/	Augusta Oakland		1						

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Federal Credit Unions									
KATAHDIN FEDERAL CU 1000 Central Street Millinocket, Maine 04462 http://www.katahdinfcu.org/	Island Falls Millinocket		1						
KNOX COUNTY FEDERAL CU PO Box 159 Rockland, Maine 04841 http://www.knoxcountyfcu.com/	Portland		1						
LA VALLE FEDERAL CU 794 Main Street Madawaska, Maine 04756 http://www.acadiafcu.org/ASP/home.asp	Madawaska	1	1	1	1				
LEWISTON MUNICIPAL FEDERAL CU 291 Pine Street Lewiston, Maine 04240 http://lewistoncu.com/	Lewiston		1						
LINCOLN MAINE FEDERAL CU 8 Taylor Street Lincoln, Maine 04457 http://www.lincolnmainefcu.com/	Lincoln Lee		1						
LISBON COMMUNITY FEDERAL 325 Lisbon Road Lisbon Center, Maine 04251 https://www.lisboncu.org/Default.aspx	Lisbon	1	1	1	1	1			
MAINE FAMILY FEDERAL CU 555 Sabattus Street Lewiston, Maine 04240 https://www.mainefamilyfcu.com/	Auburn Lewiston		1						
MAINE HIGHLANDS FEDERAL CU PO Box 129 Dexter, Maine 04930 http://www.mainehighlandscreditunion. com/	Brownville Dexter Dover-Foxcroft Greenville Guilford		1			1			
MAINE MEDIA FEDERAL CU  Box 1414  Portland, Maine 04104  http://www.mainemedia.com/	South Portland		1						
MAINE SAVINGS FEDERAL CU PO Box 347, 101 Western Avenue Hampden, Maine 04444 http://www.mainesavings.com/	Bangor Bar Harbor Brewer Corinth Ellsworth Hampden Milo North Vasselboro		1						

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA</b> Loan Guarantees	SBA Loan Guarantees
Federal Credit Unions		u e							
MIDCOAST FEDERAL CU 831 Washington Street Bath, Maine 04530 http://www.midcoastfcu.net/	Bath Brunswick Edgecom Thomaston		1						
MONMOUTH FEDERAL CU PO Box 298 Monmouth, Maine 04259 http://www.monmouthfcu.com/	Greene Monmouth		1						
NEW DIMENSIONS FEDERAL CU 61 Grove Street Waterville, Maine 04901 http://www.newdimensionsfcu.com/	Augusta Waterville	1	1	1	1				
NORSTATE FEDERAL CU 78 Fox Street Madawaska, Maine 04756 http://www.norstatefcu.org/	Ashland Eagle Lake Fort Kent Madawaska Presque Isle Van Buren		1	1					
OCEAN COMMUNITIES FEDERAL CU 1 Pool Street Biddeford, Maine 04005 https://www.oceancommunities.com/index.html	Biddeford Kennebunk Saco Sanford Westbrook York		1			1			
OTIS FEDERAL CU PO Box 27 Jay, Maine 04329 https://www.otisfcu.coop/	Jay		1						
OXFORD FEDERAL CU 149 Main Street Mexico, Maine 04257 http://www.ofcu.org/	Mexico Norway		1						
PENOBSCOT COUNTY FEDERAL CU PO Box 434 Old Town, Maine 04468 http://www.penobscotfcu. com/?service=vpage/4528	Bangor Old Town Westfield	1	1	1	1				1

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Federal Credit Unions					•				
PORTLAND REGIONAL FEDERAL CU 1345 Washington Avenue Portland, Maine 04103 http://www.portlandregional.com/	Portland		1						
RAINBOW FEDERAL CU 391 Main Street, PO Box 741 Auburn, Maine 04243-0741 https://www.rainbowfcu.com/	Auburn Lewiston Mechanic Falls South Paris		1						
ST. AGATHA FEDERAL CU 315 Mason St., PO Box 130 Saint Agatha, Maine 04772 http://www.stagathafcu.org/	St. Agatha		1						
STE. CROIX REGIONAL FEDERAL CU 1000 Lisbon St., PO Box 1746 Lewiston, Maine 04240 http://www.stecroixcu.com	Lewiston		1						
SEABOARD FEDERAL CU 177 Maine Street, PO Box G Bucksport, Maine 04416 http://www.seaboardfcu.com/	Bucksport Ellsworth Hermon	1	1	1	1				
SEBASTICOOK VALLEY FEDERAL CU 14 Sebasticook, PO Box 10 Pittsfield, Maine 04967 http://www.svfcume.com/	Corinna Newport Pittsfield		1						
SEMICONDUCTOR OF MAINE FEDERAL CU 333 Western Avenue So. Portland, Maine 04016 http://www.semifcu.org/	South Portland		1						
TACONNET FEDERAL CU 60 Benton Avenue Winslow, Maine 04901 http://www.taconnet.com/	Winslow Skowhegan		1						
THE COUNTY FEDERAL CU 82 Bennett Dr., PO Box 871 Loring, Maine 04751 http://www.countyfcu.org/	Caribou Fort Fairfield Houlton Presque Isle		1						
TOWN & COUNTRY FEDERAL CU 557 Main St., 557 Main Street South Portland, Maine 04106 https://www.tcfcu.com/index.html	Portland South Portland Saco Scarborough		1						
TRADEMARK FEDERAL CU PO Box 1440 Portland, Maine 04104 http://www.trademarkfcu.com/	Augusta Portland		1						

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Federal Credit Unions									
TRUCHOICE FEDERAL CU 272 Park Avenue Portland, Maine 04102 http://www.trufcu.com/	Buxton Portland		1						
WINSLOW COMMUNITY FEDERAL CU 12 Monument St., PO Box 8117 Winslow, Maine 04901 http://www.wcfcu.com/	Winslow		1						
WINTHROP AREA FEDERAL CU 22 Highland Ave., PO Box 55 Winthrop, Maine 04364 http://winthropcreditunion.org/	Winthrop		1	1					
YORK COUNTY TEACHERS FEDERAL CU 1516 Main Street Sanford, Maine 04073 https://secure.yorkcountyfcu.com/index_ secure.php	Biddeford Saco Sanford South Sanford York		1			1			
Private Foundations & Non-government Organizations									
ANDROSCOGGIN VALLEY COUNCIL OF GOVERNMENTS 125 Manley Road Auburn, Maine 04210 http://www.avcog.org/business_financing. aspx	Auburn	1		1	1				
CDC NEW ENGLAND  120 Exchange Street, Suite 205  Portland, ME 04101  http://cdcnewengland.com/504-loans/ 207-773-3104	Portland	1		1	1	1			1
COASTAL ENTERPRISES, INC. P.O. Box 268 Wiscasset, ME 04578 207-882-7552 http://www.ceimaine.org/Targeted_ Loans#Agriculture	Bangor	1		1	1				
THE CARROT PROJECT  New England  (617)666-9637  http://www.thecarrotproject.org/programs	Ellsworth Milbridge	1		1	1				
P.O. Box 3413 Amherst, MA 01004 (910) 395-6008 http://cooperativefund.org/loans		1	1	1	1	1			

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Private Foundations & Non-government Organizations									
EASTERN MAINE DEVELOPMENT CORPORATION One Cumberland Place, Suite 300 Bangor, ME 04401 (207) 942-6389 http://www.emdc.org	Augusta	1		1	1		1	1	1
EFFICIENCY MAINE 19 State House Station Augusta, Maine 04333 (866) 376-2463 http://www.efficiencymaine.com/pace				1		1			
FINANCE AUTHORITY OF MAINE (FAME) 5 Community Drive P.O. Box 949 Augusta, ME 04332 207-623-3263 http://www.famemaine.com/Files/Pages/business/businesses/Direct_Loans.aspx				1		1			
FOUR DIRECTIONS DEVELOPMENT CORPORATION (FDDC)  *Only available to members of the four Maine Tribes (The Passamaquoddy Tribe, the Penobscot Indian Nation, the Houlton Band of Maliseets, and the Aroostook Band of Micmacs) (207) 866-6545 www.fourdirectionsmaine.org	Belfast	1							
JANUS AG FINANCE 659 W Jamison Circle Littleton, CO 80120 888-249-0777 Ext. 101 or 102 http://janusmortgage.com/maine- commercial-farm-loans.asp		1			1		1		
KENNEBEC VALLEY COUNCIL OF GOVERNMENTS 17 Main Street Fairfield ME 04937 (207) 479-3071 http://kvcog.org/finance.htm		1	1	1	1	1			
MAINE FARMLAND TRUST (MFT) 97 Main Street Belfast, Maine 04915 207-338-6575 http://www.mainefarmlandtrust.org/	Gorham Unity Waldoboro Wiscasset	1							

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Private Foundations & Non-government Organizations									
MAINE ORGANIC FARMERS AND GARDENERS ASSOCIATION (MOFGA) PO Box 170 294 Crosby Brook Road Unity, Maine 04988 207-568-4142 http://www.mofga.org/Programs/ OrganicFarmerLoanFund/tabid/1058/ Default.aspx	Bangor	1		1	1				
MAINESTREAM FINANCE 262 Harlow Street PO Box 1162 Bangor Maine 04402 207-973-3500 www.mainestreamfinance.org	Bangor	1		1					
MAINE RURAL DEVELOPMENT AUTHORITY 201 Main Street Auburn, ME 04310 (207) 782-3353 http://www.mainerda.org/applications/						1			
NEW GENERATION ENERGY 98 N. Washington St., Suite 305 Boston, MA 02114 (617) 624-3688 http://newgenerationenergy. org/?q=community-lending/community-lending-program				1		1			
NORTHERN MAINE DEVELOPMENT COMMISSION  11 West Presque Isle Rd PO Box 779 Caribou, ME 04736 207-498-8736 http://www.nmdc.org	Caribou	1		1	1		1	1	1
"NO SMALL POTATOES" INVESTMENT CLUB 207-236-4703 www.slowmoneymaine.org/investment-club/	Wiscasset	1			1				
SOMERSET ECONOMIC DEVELOPMENT CORPORATION 41 Court Street Skowhegan, Maine 04976 207-474-0166 http://www.somersetcountymaine.org/	Skowhegan	1		1	1				

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	<b>USDA Loan Guarantees</b>	SBA Loan Guarantees
Private Foundations & Non-government Organizations									
*Only available to Washington County businesses PO Box 679 Machias, ME 04654 207-255-0983 http://www.sunrisecounty.org/	Machias	1		1	1		1	1	
WASHINGTON HANCOCK COMMUNITY AGENCY PO Box 280 Milbridge, ME 04658 207-546-7544 http://www.whcacap.org/financial-services/ small-business-loans.php	Ellsworth Milbridge	1		1	1				
WESTERN MAINE FARM FUND PO Box 29 Farmington, ME 04938 207-778-7274 http://www.westernmountainsalliance.org/	Farmington	1							
WHOLE FOODS LOCAL LOAN PRODUCER PROGRAM Jenny Brown Austin, Texas 512-542-0874 http://www.wholefoodsmarket.com/values/ local-producer-loan-program.php	Portland	1		1		1			
WOMEN, WORK AND COMMUNITY  46 University Drive Augusta, ME 04330 207-621-3436 http://womenworkandcommunity.org/	Augusta Bangor Bath-Brunswick Belfast Calais Ellsworth Farmington Houlton Katahdin Region Lewiston/Auburn Presque Isle Rockland Saco-Biddeford Skowhegan South Paris South Portland St. John Valley Waterville	1							

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Funding Sources	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
Government Organizations									
AGRICULTURAL MARKETING LOAN FUND Maine Department of Agriculture Food & Rural Resources 28 State House Station Augusta, ME 04333 207-287-7620 http://www.maine.gov/agriculture/mpd/business/amlf/AMLFdescription.html	Augusta			1		1			
BUSINESS AND INDUSTRIAL GUARANTEED LOAN PROGRAM United States Department of Agriculture, Rural Development 1400 Independence Ave, SW Washington, DC 20250-0700 202-690-4103 www.rurdev.usda.gov/rbs/busp/b&i_gar. htm	Bangor Presque Isle Lewiston Scarborough	1	1	1	1	1	1	1	1
DIRECT FARM OWNERSHIP AND OPERATING LOANS United States Department of Agriculture, Farm Service Agency 1400 Independence Ave., S.W. STOP 0506 Washington, DC 20250-0506 202-720-1472 http://www.fsa.usda.gov/FSA/webapp?area =home&subject=fmlp&topic=dfl	Bangor Scarborough Machias Fort Kent Houlton Presque Isle Skowhegan Warren Lewiston Augusta Farmington Dover - Foxcroft	1		1	1	1	1	1	1
FEDERAL AGRICULTURAL MORTGAGE CORPORATION (FARMER MAC)  1133 Twenty-First Street, N.W., Suite 600 Washington, D.C. 20036 Phone: 800-879-3276 http://www.farmermac.com/		1	1	1	1	1	1	1	
INTERMEDIARY RELENDING LOAN PROGRAM United States Department of Agriculture, Rural Development 1400 Independence Ave, SW Washington, DC 20250-0700 202-690-4103 www.rurdev.usda.gov/rbs/busp/irp.htm	Bangor Presque Isle Lewiston Scarborough	1	1	1	1	1	1	1	1

Funding Sources Government Organizations  LOANS FOR SOCIALLY DISADVANTAGED	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
PERSONS  United States Department of Agriculture, Farm Service Agency 1400 Independence Ave., S.W. STOP 0506 Washington, DC 20250-0506 202-720-1472 www.fsa.usda.gov/FSA/webapp?area=hom e&subject=fmlp&topic=sfl	Machias Fort Kent Houlton Presque Isle Skowhegan Warren	1	1	1	1	1	1	1	1
MICROLOAN PROGRAM US Small Business Administration 409 3rd St, SW Washington DC 20416 800-827-5722 http://www.sba.gov/content/microloan- program	Augusta Bangor Portland	1		1	1	1			
POTATO MARKETING IMPROVEMENT FUND  Maine Department of Agriculture, Food and Rural Resources Harley D. Welch Agricultural Center 744 Main Street Presque Isle, ME 04769 TEL 207-764-2105, or 207-287-3491 http://www.maine.gov/agriculture/mpd/ business/pmif/index.html	Augusta			1		1			
UNITED STATES DEPARTMENT OF AGRICULTURE, FARM SERVICE AGENCY Maine State Farm Service Agency 967 Illinois Ave Bangor, ME 04401-2700 (207) 990-9100 ext 2 http://www.usda.gov/wps/portal/usda/ usdahome?navid=FARM_LOANS	Bangor Scarborough Machias Fort Kent Houlton Presque Isle Skowhegan Warren Lewiston Augusta Farmington Dover - Foxcroft	1	1	1	1	1	1	1	

Funding Sources  Government Organizations	Branch Locations (See website for contact information)	Operating Loans	Mortgage	Equipment Loans	Permanent Working Capital Loans	Construction Loans	Loan Guarantees	USDA Loan Guarantees	SBA Loan Guarantees
U.S SMALL BUSINESS ADMINISTRATION Maine District Office, Edmund S. Muskie Federal Building Room 512 68 Sewall St Augusta, ME 04330 www.sba.gov	Augusta	1	1	1	1	1	1	1	1

#### Conservation

MAINE FARMLAND TRUST
97 Main St.
Belfast, ME 04915
(207) 338-6575
info@mainefarmlandtrust.org
http://www.mainefarmlandtrust.org/About/
FarmlandConservationGrantProgram/tabid/173/Default.aspx

# FARMLAND CONSERVATION GRANT PROGRAM

The primary goal of this program is to accelerate the pace of farmland conservation in Maine by providing local land trusts with the financial and technical support needed to complete farmland conservation projects on their own. These grants are intended to assist land trusts in preserving working farmland in Maine by funding a portion of the transaction costs associated with farmland conservation projects.

Amount: \$10,000 maximum

Deadline: 6/25/2010

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Charles F. Cleland
3252 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401 - 4002
ccleland@nifa.usda.gov
http://www.csrees.usda.gov/fo/airsoilwaterre-sourcessbir.cfm

# SMALL BUSINESS INNOVATION RESEARCH PROGRAM: AIR, SOIL & WATER RESOURCES

Funded projects develop technologies for conserving and protecting air, water and soil resources while sustaining optimal farm and forest productivity and the manufacture of resulting agricultural commodities. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000to \$100,000

#### Conservation

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATURAL RESOURCES CONSER-VATION SERVICE

Avery Patillo (202) 720-7671 avery.patillo@wdc.usda.gov http://www.nrcs.usda.gov/programs/awep/

# AGRICULTURAL WATER ENHANCEMENT PROGRAM

The Agricultural Water Enhancement Program (AWEP) is a voluntary conservation program under the Environmental Quality Incentives Program (EQIP). Under AWEP, the Natural Resources Conservation Service (NRCS) enters into partnership agreements with eligible entities that want to promote ground and surface water conservation or improve water quality on agricultural lands. The Secretary of Agriculture has delegated the authority for AWEP to the NRCS Chief. As part of EQIP, the AWEP program operates through contracts with producers to plan and implement conservation practices in project areas established through partnership agreements.

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATURAL RESOURCES CONSER-VATION SERVICE

Gregorio Cruz, CIG Program Manager (202) 720-2335 www.nrcs.usda.gov/programs/cig/

## CONSERVATION INNOVATION GRANT PROGRAM

The Conservation Innovation Grant program (CIG) is a voluntary conservation program under the Environmental Quality Incentives Program (EQIP). It is intended to stimulate development and adoption of innovative conservation approaches in agricultural production, while leveraging federal investment in environmental enhancement and protection. Under CIG, EQIP funds are used to award competitive grants to non-federal governmental or nongovernmental organizations, tribes, or individuals.

Amount: Up to 50 percent of the total project cost

#### Conservation

UNITED STATES DEPARTMENT OF AGRICULTURE, NATURAL RESOURCES CONSERVATION SERVICE

Dwayne Howard, CSP National Program Manager (202) 720-3524 Dwayne.Howard@wdc.usda.gov www.nrcs.usda.gov/programs/csp/

CONSERVATION STEWARDSHIP PROGRAM The Conservation Stewardship Program (CSP) is a comprehensive working lands conservation program designed to protect and improve natural resources and the environment. CSP provides technical and financial assistance to farmers and ranchers to actively manage and maintain existing conservation systems and to implement additional conservation activities on land in agricultural production. CSP targets funding to: Address particular resources of concern in a given watershed or region, Assist farmers and ranchers to improve soil, water, and air quality, Provide increased biodiversity and wildlife and pollinator habitat, Sequester carbon to mitigate climate change and Conserve water and energy. Amount: Up to \$40,000 per year

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATURAL RESOURCES CONSER-VATION SERVICE

Wayne Munroe Scarborough (207) 883-0159 ext. 3 wayne.munroe@me.usda.gov http://www.nrcs.usda.gov/programs/eqip/

# ENVIRONMENTAL QUALITY INCENTIVES PROGRAM

Environmental Quality Incentives Program seeks to help producers plan and implement conservation practices that address natural resource concerns in ways that are consistent with organic production. These conservation practices might include planting cover crops, establishing pest management plans, and implementing nutrient management systems.

## Marketing

FARM AID

501 Cambridge Street

Third Florr

Cambridge, MA 02141

1-800-FARM-AID

local: 617-354-2922

info@farmaid.org

http://www.farmaid.org/site/c.qlI5IhNVJsE/

b.2723609/k.C8F1/About\_Us.htm

#### GROWING THE GOOD FOOD MOVE-MENT

Grants in this category fund organizations or projects that seek to strengthen what Farm Aid calls the Good Food Movement, the growing number of Americans reaching for and demanding family farm-identified, local, organic or humanely-raised food. These grants build connections between farmers and consumers, creating new markets for family farmers.

Amount: \$1,000-\$20,000 Deadline: August 1st each year FARM AID
501 Cambridge Street

Third Florr

Cambridge, MA 02141

800-FARM-AID

local: 617-354-2922

info@farmaid.org

http://www.farmaid.org/site/c.qlI5IhNVJsE/

b.2723609/k.C8F1/About\_Us.htm

#### **HELPING FARMERS THRIVE**

Grants in this category fund organizations or projects that assist farmers transitioning to more sustainable and profitable farming practices, find alternative markets, or start a new farming operation as well as provide support services to farm families in crisis. These organizations are the core of the Farmer Resource Network which responds to individual farmers as well as regional events such as natural disasters.

Amount: \$1,000-\$20,000 Dealine: August 1st each year



## Marketing

dex.html

FARM AID

501 Cambridge Street

Third Florr

Cambridge, MA 02141

800-FARM-AID

local: 617-354-2922 info@farmaid.org

http://www.farmaid.org/site/c.qlI5IhNVJsE/

b.2723609/k.C8F1/About\_Us.htm

## TAKING ACTION TO CHANGE THE SYSTEM

Grants in this category fund organizations or projects that promote fair farm policies and grass-roots organizing campaigns to defend and bolster family farm-centered agriculture. These grants enable advocates to strengthen the voices of family farmers and promote their interests on a local, regional and national level.

Amount: \$1,000-\$20,000 Deadline: August 1st each year b.2723609/k.C8F1/About\_Us.htm MAINE DEPARTMENT OF AGRICULTURE, FOOD AND RURAL RESOURCES

John Harker
90 Blossom Lane
Augusta, ME 04333
(207) 287-7620
john.harker@maine.gov
www.maine.gov/agriculture/mpd/business/in-

#### AGRICULTURAL DEVELOPMENT GRANT

The ADG program is a competitive grant program, solicited once a year, which funds market research, market promotion and new technology projects. These grants are given to projects that will help a number of businesses, rather than support individual businesses.



### Marketing

MAINE INITIATIVES
295 Water Street, Suite 100
P.O. Box 2248
Augusta, ME 04338
(207) 622-6294
info@maineinitiatives.org
http://www.maineinitiatives.org/?page\_id=58

#### **GRANTS FOR CHANGE**

Our focus is narrow and deep: building power at the grassroots level. Many foundations fund many good things. We concentrate on one good thing: grassroots organizing for change. We give priority to organizations that use grassroots organizing as a primary strategy. Our grantmaking is guided by our mission. We seek to remove barriers to the practice of democracy by encouraging the efforts of people who are working together for the common good and fostering involvement in community affairs by people whose participation has been systematically denied.

Amount: Up to \$25,000

Deadline: First Friday of October

UNITED STATES DEPARTMENT OF AGRI-CULTURE, AGRICULTURAL MARKETING SERVICE

Carmen H. Humphrey
USDA, AMS, Marketing Services Division
(202) 720-8317
Carmen.Humphrey@usda.gov
www.ams.usda.gov/FMPP

# FARMERS MARKET PROMOTION PROGRAM

The Farmers' Market Promotion Program (FMPP) is designed to assist eligible entities in promoting the domestic consumption of agricultural commodities by expanding direct producer-to-consumer marketing opportunities. These include helping improve and expand domestic farmers' markets, roadside stands, community supported agriculture programs, agri-tourism activities, and other direct producer-to-consumer market opportunities.

Amount: Up to \$100,000



#### Marketing

UNITED STATES DEPARTMENT OF AGRICULTURE, AGRICULTURAL MARKETING SERVICE

Janise Zygmont 1400 Independence Ave. SW Room 2646-S Washington, DC 20250 (202) 720-8043 janise.zygmont@usda.gov www.ams.usda.gov/FSMIP

#### FEDERAL-STATE MARKETING IMPROVE-MENT PROGRAM

The Federal-State Marketing Improvement Program (FSMIP) provides matching funds on a competitive basis to state departments of agriculture and similar state agencies to study or develop innovative approaches for marketing agricultural products. FSMIP funds can be requested for a wide range of research and service work aimed at improving the marketing system or identifying new market opportunities for agricultural, horticultural and viticultural products; dairy products; livestock and poultry products; bees; forest products; fish and shellfish; and value-added processed products. Although all proposals that meet the matching funds requirement and fall within FSMIP guidelines will be considered, states are especially encouraged to develop projects involving partnerships with producer groups, academia, community-based organizations, or other states to address practical marketing problems faced by small and medium-scale producers.

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Siva Sureshwaran
3240 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 720 - 7536
ssureshwaran@nifa.usda.gov
http://www.csrees.usda.gov/fo/marketingtrades-bir.cfm

## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: MARKETING AND TRADE

Under the Marketing and Trade program, proposals identify an array of innovative marketing strategies to increase sales of agricultural, forestry and aquacultural products (either raw or processed commodities, value-added foods, feed and industrial products derived from these commodities). The marketing strategies identified include: assess and evaluate the type, size and location of domestic and international market opportunities; develop strategies to gain entry into new markets or expand sales in current markets; develop advanced information systems that provide complete, relevant and timely information on marketing opportunities for an industry or producers in a state, region or the USA; development of marketbased approaches to reduce or mitigate adverse agri-environmental consequences or to promote positive agri-environmental outcomes while simultaneously preserving economic growth. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$90,000

#### Marketing

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Charles F. Cleland
3252 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401 - 4002
ccleland@nifa.usda.gov
http://www.csrees.usda.gov/fo/smallandmidsizedfarmssbir.cfm

#### SMALL BUSINESS INNOVATION RE-SEARCH PROGRAM: SMALL AND MID SIZED FARMS

Funded research concentrates on the development of new technologies and information that will help improve the viability and profitability of small and mid-size farms and ranches. Emphasis is placed on developing new agricultural enterprises that are focused on specialty farm products, including both plants and animals, and how to market these products; developing new management tools to enhance the efficiency and profitability of small farms; developing farming methods appropriately scaled to small farms that are directed at more efficient use of natural resources; and developing new educational tools to ensure that small farmers have the information they need to operate their farms on a sustainable and profitable basis. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$100,000

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Rob Hedberg
3324 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 720-5384
rhedberg@nifa.usda.gov
http://www.csrees.usda.gov/fo/sustainableagricultureresearchandeducation.cfm

## SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

SARE works to increase knowledge about - and help farmers and ranchers adopt - practices that are profitable, environmentally sound, and good to communities. Several types of competitive grants are awarded by four regional administrative councils. Research and education grants, generally ranging from \$60,000 to \$150,000, fund projects that usually involve scientists, producers and others in an interdisciplinary approach. Professional development grants, generally ranging from \$20,000 to \$90,000, offer educational opportunities for extension, NRCS, and other agricultural professionals. Producer grants, typically between \$1,000 and \$15,000, go to farmers and ranchers who test innovative ideas and share the results with their neighbors. Projects address crop and livestock production and marketing, stewardship of soil and other natural resources, economics and quality of life.

Amount: \$500,000 to \$3,400,000

#### Organic

#### ORGANIC VALLEY

Lowell Rheinheimer
One Organic Way
LaFarge, WI 54639
(888) 444-6455
lowell.rheinheimer@organicvalley.coop
http://www.organicvalley.coop/about-us/donations/fafo-fund/criteria/

## CROPP'S FARMERS ADVOCATING FOR ORGANICS

Farmers Advocating for Organics is a competitive grantmaking fund and is open to applicants seeking funding for projects or programs that are oriented towards protecting, safeguarding, and advancing the organic marketplace through research, advocacy and/or education. The committee accepts proposals from individuals, universities, public/private schools, NGOs, farmers and consumers who are interested in securing funds for their organic specific projects. FAFO currently accepts proposals from applicants within the United States and Canada.

Amount: \$5,000 - \$50,000 per year

#### **STONYFIELD**

10 Burton Drive Londonderry, NH 03053 1-800-PRO-COWS (776-2697) http://www.stonyfield.com/about-us/our-mission/profits-planet/apply-pfp-grant

#### PROFITS FOR THE PLANET

Our funding priorities fall into 4 principal categories:

- 1. Family farming
- 2. Slowing or reversing climate change
- 3. Organic agriculture and reduction of toxins in agriculture and the food supply
- 4. Avoiding adverse health impacts from environmental and agricultural practices



#### Organic

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Mary Monnig Peet
3140 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-4202
mpeet@nifa.usda.gov
http://www.csrees.usda.gov/fo/organictransition-sprogram.cfm

## INTEGRATED RESEARCH, EDUCATION, AND EXTENSION COMPETITIVE GRANTS PROGRAM: ORGANIC TRANSITIONS

"The overall goal of the Organic Transitions Program (ORG) is to support the development and implementation of research, extension and higher education programs to improve the competitiveness of organic livestock and crop producers, as well as those who are adopting organic practices. In FY 2011, ORG will focus on environmental services provided by organic farming systems that support soil conservation and contribute to climate change mitigation. Practices and systems to be addressed include those associated with organic crops, organic animal production (including dairy), and organic systems integrating plant and animal production.

Amount: Up to \$750,000

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Dr. Michael P. O'Neill (202) 205-5952 moneill@nifa.usda.gov www.nifa.usda.gov

## INTEGRATED ORGANIC AND WATER QUALITY PROGRAM

The Integrated Organic and Water Quality Program (IOWP) is a competitive grants program whose purpose is to explore the changes in water quality and/or water quantity associated with certified organic farming practices. This program is a joint effort between the National Integrated Water Quality Program (NIWQP) and the Organic Transition Program (OTP), both of the National Institute of Food and Agriculture (NIFA).

Amount: Up to \$220,000 per year

#### Organic

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATURAL RESOURCES CONSER-VATION SERVICE

Wayne Munroe Scarborough 207- 883-0159 ext. 3

wayne.munroe@me.usda.gov

http://www.nrcs.usda.gov/programs/eqip/

## ENVIRONMENTAL QUALITY INCENTIVES PROGRAM

Environmental Quality Incentives Program seeks to help producers plan and implement conservation practices that address natural resource concerns in ways that are consistent with organic production. These conservation practices might include planting cover crops, establishing pest management plans, and implementing nutrient management systems.



**AGMATTERS LLC** 

Linda Titus (207) 631-3303 linda@agmattersllc.com http://www.agmattersllc.com/gap/

#### COST SHARE ARRANGEMENTS FOR FUND-ING GAP/GHP AUDITS/VISITS FOR MAINE SPECIALTY CROP GROWERS

Funded by Maine Specialty Crop Grants to benefit Maine Specialty Crop Farmers. This grant enables AgMatters LLC to reimburse Maine growers who successfully receive GAP or GHP certification in 2011 for up to \$300. per farm. Auditors will give growers the application upon completion of the audit. Growers fill it out and send it to AgMatters LLC. AgMatters will check with the auditors for proof of certification and actual costs of the audit and a reimbursement check will be sent back to those growers for up to \$300."

Amount: Up to \$300

AGMATTERS LLC Linda Titus (207) 631-3303 linda@agmattersllc.com http://www.agmattersllc.com/gap/

## NUTRIENT MANAGEMENT ASSISTANCE FOR SPECIALTY CROP PRODUCERS

Funded by Maine Specialty Crop Grants to benefit Maine Specialty Crop Farmers. This grant enables AgMatters LLC to write Maine Nutrient Management Plans for Specialty Crop Growers. Growers must provide soil, manure or compost sample reports and maps of the farm. Lauchlin and Miah write nutrient management plans for farms. Generally, this is so that farmers can comply with Maine Law that requires anyone who imports more than 100 tons per year of manure or other biosolids (compost) onto their farm to have a nutrient management plan. Between Lauchlin and Miah they have written around 100 nutrient management plans for Maine farms of all livestock types, crop types, and sizes of operation. Nutrient management plans consist of soil sample analyses, manure or other biosolid nutrient analyses, and maps of the farm. This information, coupled with the total number of animals on the farm, the total acres of cropland, and the crops being produced allows us to make recommendations of the proper rate of manure or biosolid nutrients to apply to fields that are both agronomically and environmentally appropriate. These plans are valid for five years unless there is a change in the number of animals or acres on the farm.

AGMATTERS LLC Linda Titus (207) 631-3303 linda@agmattersllc.com http://www.agmattersllc.com/gap/

#### SUPPORTING SPECIALTY CROP PRODUC-ERS THROUGH GOOD AGRICULTURAL PRACTICE PREPARATION

Funded by Maine Specialty Crop Grants to benefit Maine Specialty Crop Farmers. This grant enables AgMatters LLC to work with groups or to work one on one with Maine growers as they create their food safety plan and implement safe food handling procedures into their operations as they prepare for GAP/GHP Certification. AgMatters provides safe food handling training of best practices and can put you in touch with information specific to your needs. AgMatters has created templates that streamline the process for creating food safety plans, record keeping, and training employees. It takes about two hours to go over the materials and personalize individual plans. We will keep you posted of any changes or new information that may affect your operation. We do site visits, this is especially helpful if you are thinking about a Packing House certification.

CEI & THE MAINE DEPARTMENT OF AGRI-CULTURE

Stephanie Gilbert
90 Blossom Lane
Augusta, ME 04333
(207) 287-7520
Stephanie.Gilbert@Maine.gov
www.maine.gov/agriculture/mpd/business/index.html

#### FARMS FOR THE FUTURE

The Maine Farms for the Future Program is a competitive grants program that offers: Phase 1 - technical assistance grants to help farmers develop written business plans that improve the farm's viability; and Phase 2 - investment support grants to help farmers implement their business plans and put their "ideas for change" to work. The Department is currently seeking applications for Round 10 - Phase 1 business planning grants.

FARM AID
501 Cambridge Street
Third Florr
Cambridge, MA 02141
800-FARM-AID
local: 617-354-2922
info@farmaid.org
http://www.farmaid.org/site/c.qlI5IhNVJsE/
b.2723609/k.C8F1/About Us.htm

#### **HELPING FARMERS THRIVE**

Grants in this category fund organizations or projects that assist farmers transitioning to more sustainable and profitable farming practices, find alternative markets, or start a new farming operation as well as provide support services to farm families in crisis. These organizations are the core of the Farmer Resource Network which responds to individual farmers as well as regional events such as natural disasters.

Amount: \$1,000-\$20,000 Dealine: August 1st each year FINANCE AUTHORITY OF MAINE

5 Community Drive P.O. Box 949 Augusta, ME 04332-0949 (207) 623-3263 or 1-800-228-3734 business@famemaine.com

http://www.famemaine.com/files/Pages/business/businesses/Maine\_Food\_Processing\_Grant.aspx

#### MAINE FOOD PROCESSING GRANTS

The Maine Food Processing Grant Program provides grants to fishing, agricultural, and dairy enterprises for eligible Maine food processors (profit and non-profit) to support the creation, retention, and growth of such enterprises. Applicant must be a food processor located in Maine. "Food processor" is defined as an enterprise engaged primarily in changing the form of or adding value to a food product, including packaging, derived from Maine's fishing, agricultural, and dairy enterprises through the application of labor or materials, or both.

Amount: Up to \$300,000 Deadline: Early January

#### HEMENWAY AND BARNES

Gioia Perugini
60 State Street, Suite 800,
Boston, MA 02109
(617) 557-9777
gperugini@hembar.com
http://www.hembar.com/personal\_advisors.php?
ServiceID=14&SubServiceID=21

#### JANE'S TRUST

The Trust in 2010 was particularly interested in meeting basic human needs, promoting environmental education, encouraging sustainable food systems and supporting programs and organizations that cross multiple areas of the Trust's interest areas.

**ISLAND INSTITUTE** 

Annie Brown
P.O. Box 648
386 Main Street
Rockland, Maine 04841
(207) 594-9209
abrown@islandinstitute.org
http://www.islandinstitute.org/isla

http://www.islandinstitute.org/islandagriculture.php

## FOUR-SEASON ISLAND AGRICULTURE PROGRAM

The goal of the new Four-Season Island Agriculture program is to aid on-island production of food and garden-to-plate initiatives by supporting gardens, school programming, and farming. We will focus on helping individuals, organizations, and community-wide projects through grant-making, workshops and other skills-building opportunities, an annual conference, and a new partnership with the Maine Organic Farmers and Gardeners Association.

ISLAND INSTITUTE

Annie Brown
P.O. Box 648
386 Main Street
Rockland, Maine 04841
(207) 594-9209 ext. 130
abrown@islandinstitute.org
http://www.islandinstitute.org/island\_community\_fund.php

#### ISLAND COMMUNITY FUND

The Island Institute understands that organizations need funding not only for capital projects or to hold events, but also for the expenses accrued during the daily management of the project. Unfortunately, funds for such operating costs are often difficult to find. The Island Institute can provide modest startup funds for fledgling community programs to offset some of the necessary postage, phone, printing or meeting costs that are essential to an organization's success. The Island Institute can also provide some financial assistance such as small cash matches or bridge funding if these are required to make the program successful and provided that the community demonstrates that the program is a priority. However, the Island Community Fund will not be the primary sponsor of a program. Financial resources should always leverage primary funding either from within the community or from foundations, businesses, agencies or individual sponsors. It should be noted that a primary function of ICF activity will be to assist communities according to locally developed priorities.

MAINE INITIATIVES
295 Water Street, Suite 100
P.O. Box 2248
Augusta, ME 04338
(207) 622-6294
info@maineinitiatives.org
http://www.maineinitiatives.org/?page\_id=264

#### LIGHTNING GRANT

Lightning grants are for up to \$2,000, though most are for less. Lightning grants are for immediate needs, such as special one-time or unplanned expenses.

Amount: Up to \$2,000



#### **STONYFIELD**

10 Burton Drive Londonderry, NH 03053 1-800-PRO-COWS (776-2697) http://www.stonyfield.com/about-us/our-mission/profits-planet/apply-pfp-grant

#### PROFITS FOR THE PLANET

Our funding priorities fall into 4 principal categories:

- 1. Family farming
- 2. Slowing or reversing climate change
- 3. Organic agriculture and reduction of toxins in agriculture and the food supply
- 4. Avoiding adverse health impacts from environmental and agricultural practices

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Mark Poth
3280 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202)-401-5244
mpoth@nifa.usda.gov
http://www.csrees.usda.gov/fo/foundationalprogramafri.cfm

## AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM

The AFRI Foundational Program is offered to support research grants in the six AFRI priority areas to continue building a foundation of knowledge critical for solving current and future societal challenges. The six priority areas are: Plant Health and Production and Plant Products; Animal Health and Production and Animal Products; Food Safety, Nutrition, and Health; Renewable Energy, Natural Resources, and Environment; Agriculture Systems and Technology; and Agriculture Economics and Rural Communities. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Siva Sureshwaran
3240 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 720 - 7536
ssureshwaran@nifa.usda.gov
http://www.csrees.usda.gov/fo/fpagricultureeconomicsandruralcommunitiesafri.cfm

# AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM: AGRICULTURE ECONOMICS AND RURAL COMMUNITIES

For small and medium-sized farm sustainability, farmers need to increase product value, reduce the costs of inputs, and adopt sustainable management practices. Farms need strategies for entering into and being competitive in domestic and overseas markets. Technological advances and new investments in these changing communities have not benefited all rural residents due to differences in physical, economic, cultural, environmental, and social factors. Demographic changes created by migration and economic development have created challenges and opportunities in rural design. A multidisciplinary approach is needed to plan, locate, and retain small and medium-sized farms and non-farm activities in rural areas to protect the environment, enhance quality of life, and eliminate poverty. Single-function Research Projects, multi-function Integrated Projects, and Food and Agricultural Science Enhancement (FASE) Grants are expected to address the Program Area Priorities of the Agriculture Economics and Rural Communities area (see Foundational Program RFA for details).

Amount: Up to \$500,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Peter Johnson
3204 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-1896
pjohnson@nifa.usda.gov
http://www.csrees.usda.gov/fo/afriglobalfoodse-curity.cfm

## AGRICULTURE AND FOOD RESEARCH INITIATIVE - GLOBAL FOOD SECURITY

This AFRI Challenge Area focuses on Food Availability and Food Accessibility. Adequate food availability implies that the population has a reliable source of food from domestic or international production. Domestic and international food security are achieved when food availability and food accessibility goals are met successfully. The long-term outcomes for this program are to increase global food availability through increased sustainable food production and to deccrease the number of food insecure individuals, families, and communities by addressing key constraints to food accessibility and implementing solutions that enhance sustainable food systems. To achieve these outcomes, this program will support single-function Extension Projects, multi-function Integrated Research, Education, and/or Extension Projects, and Food and Agricultural Science Enhancement (FASE) Grants that address one of the Program Area Priorities Amount: Up to \$10,000,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Patricia (Pat) Hipple
4429 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-2185
phipple@nifa.usda.gov
http://www.csrees.usda.gov/fo/riskmanagementeducationarparme.cfm

#### ARPA: AGRICULTURE RISK MANAGE-MENT EDUCATION PROGRAM

The Risk Management Education Program provides U.S. agricultural producers with the knowledge, skills and tools needed to make informed risk management decisions for their operations, with the goal of enhancing farm profitability. To that end, the program will fund four Regional RME Centers, one each in the four geographical regions of the U.S. (See RFA for definitions of the four regions). The program will also fund a risk management education electronic support center to provide existing risk management tools and the formation of networks that are focused on agricultural producers; further development of agricultural risk management curricula and materials; the delivery of agricultural RME to producers using one or more of the wide range of delivery methods; and the verification of program impacts.

Amount: \$300,000 to \$1,175,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Bradley Rein
3446 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-0151
brein@nifa.usda.gov
http://www.csrees.usda.gov/fo/agrabilitynationalagrabilityprojects.cfm

# ASSISTIVE TECHNOLOGY PROGRAM FOR FARMERS WITH DISABILITIES - NATIONAL AND REGIONAL ARGABILITY PROJECT, SMITH-LEVER 3B, 3C, AND 3D PROGRAMS

AgrAbility increases the likelihood that individuals with disabilities and their families engaged in production agriculture (AgrAbility customers) become more successful. The primary outcome is enhanced quality of life for people with disabilities in agriculture. The program supports cooperative projects in which State Cooperative Extension Services (CES) based at either 1862 or 1890 Land-Grant Universities subcontract to private, non-profit disability organizations. Measures of success may include improvements in customers' financial stability or access to life activities and the capacity of states and regions to deliver services this population requires in a timely and satisfying manner. To address the specialized needs of AgrAbility's customers, the program builds service capacity on national, regional, state, and local levels through education and networking. In the absence of capacity, projects provide assistance to customers. Projects use marketing to direct the public to initiatives in education, networking, and assistance.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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http://www.csrees.usda.gov/fo/agrabilitystatean-dregionalagrabilityprojects.cfm

## ASSISTIVE TECHNOLOGY PROGRAM FOR FARMERS WITH DISABILITIES: STATE AND REGIONAL ARGABILITY PROJECTS

AgrAbility increases the likelihood that individuals with disabilities and their families engaged in production agriculture (AgrAbility customers) become more successful. The primary outcome is enhanced quality of life for people with disabilities in agriculture. The program supports cooperative projects in which State Cooperative Extension Services (CES) based at either 1862 or 1890 Land-Grant Universities subcontract to private, non-profit disability organizations. Measures of success may include improvements in customers' financial stability or access to life activities and the capacity of states and regions to deliver services this population requires in a timely and satisfying manner. To address the specialized needs of AgrAbility's customers, the program builds service capacity on national, regional, state, and local levels through education and networking. In the absence of capacity, projects provide assistance to customers. Projects use marketing to direct the public to initiatives in education, networking, and assistance.

Amount: \$150,000.00 to \$180,000.00

## UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Siva Sureshwaran 202-720-7536 ssureshwaran@nifa.usda.gov www.csrees.usda.gov/fo/beginningfarmerandrancher.cfm

#### BEGINNING FARMER AND RANCHER DE-VELOPMENT PROGRAM

The Beginning Farmer and Rancher Development Program (BFRDP) is a competitive grant program administered by the Cooperative State Education and Extension Service (CSREES) that funds education, extension, outreach, and technical assistance initiatives directed at helping beginning farmers and ranchers of all types.

Amount: Up to \$250,000 per year



UNITED STATES DEPARTMENT OF AGRICULTURE, NATURAL RESOURCES CONSERVATION SERVICE

Wayne Munroe Scarborough (207) 883-0159 ext. 3 wayne.munroe@me.usda.gov http://www.nrcs.usda.gov/programs/eqip/

### ENVIRONMENTAL QUALITY INCENTIVES PROGRAM

Environmental Quality Incentives Program seeks to help producers plan and implement conservation practices that address natural resource concerns in ways that are consistent with organic production. These conservation practices might include planting cover crops, establishing pest management plans, and implementing nutrient management systems.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Susan Smith Shockey
4425 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 690-2674
sshockey@nifa.usda.gov
http://www.csrees.usda.gov/fo/farmbusinessmanagementandbenchmarkingprogram.cfm

## FARM BUSINESS MANAGEMENT AND BENCHMARKING COMPETITIVE GRANTS PROGRAM

The Farm Business Management and Benchmarking (FBMB) Competitive Grants Program provides funds to (1) improve the farm management knowledge and skills of agricultural producers; and (2) establish and maintain a national, publicly available farm financial management database to support improved farm management.

Amount: Up to \$1,400,000

UNITED STATES DEPARTMENT OF AGRICULTURE, RURAL DEVELOPMENT

Cindy Mason National Program Office Rural Business-Cooperative Service 202-690-1433 http://www.rurdev.usda.gov/BCP\_RBOG.html

## RURAL BUSINESS OPPORTUNITY GRANTS

The purpose of the Rural Business Opportunity Grant Program is to promote sustainable economic development in rural communities with exceptional needs. This is accomplished by making grants to pay costs of providing economic planning for rural communities, technical assistance for rural businesses, or training for rural entrepreneurs or economic development officials. Amount: Up to \$50,000

UNITED STATES DEPARTMENT OF AGRICULTURE, RURAL DEVELOPMENT

Andrew Jermolowicz
Assistant Deputy Administrator, Cooperative
Programs
USDA Rural Development
(202) 720-7558
andrew.jermolowicz@wdc.usda.gov
www.rurdev.usda.gov/rbs/coops/rcdg/rcdg.htm

## RURAL COOPERATIVE DEVELOPMENT PROGRAM

Rural Cooperative Development Grants are made for establishing and operating centers for cooperative development to improve the economic condition of rural areas by developing new cooperatives and improving operations of existing cooperatives. The USDA aims to encourage and stimulate the development of effective cooperative organizations in rural America as a part of its total package of rural development efforts.

Amount: Grants may be awarded for up to 75 percent of the total cost of the project. The applicant must contribute at least 25 percent from nonfederal sources.

UNITED STATES DEPARTMENT OF AGRI-CULTURE, RURAL DEVELOPMENT

Jody Raskind, Director Specialty Lenders Division (SLD) USDA Rural Development - Business Programs (202) 720-1400 jody.raskind@wdc.usda.gov www.rurdev.usda.gov/rbs/busp/bpdir.htm

## RURAL MICROENTREPRENEUR ASSISTANCE PROGRAM

The Rural Microentrepreneur Assistance Program (RMAP) is a new USDA Rural Development program created in the 2008 Farm Bill that will provide entrepreneurs in rural areas with the skills necessary to establish new businesses and continue operation of existing rural microenterprises.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Charles F. Cleland 3252 Waterfront Centre 800 9th St., SW, Washington, DC 20024 (202) 401 - 4002 ccleland@nifa.usda.gov http://www.csrees.usda.gov/fo/sbir.cfm

## SMALL BUSINESS INNOVATION RESEARCH PROGRAM

Projects dealing with agriculturally related manufacturing and alternative and renewable energy technologies are encouraged across all 2010 SBIR topic areas. USDA SBIR's flexible research areas ensure innovative projects consistent with US-DA's vision of a healthy and productive nation in harmony with the land, air, and water. USDA SBIR has awarded over 2000 research and development projects since 1983, allowing hundreds of small businesses to explore their technological potential, and providing an incentive to profit from the commercialization of innovative ideas. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. To be eligible for Phase II, applicants must be Phase I winners as described in the RFA (available on the website).

Amount: Up to \$100,000 for Phase I and up to \$400,000 for Phase II

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Adele Turzillo
3441 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401 - 6158
aturzillo@nifa.usda.gov
http://www.csrees.usda.gov/fo/animalproductionprotectionsbir.cfm"

## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: ANIMAL PRODUCTION AND PROTECTION

Funded projects develop knowledge that will enable producers of animals of agricultural importance to increase production efficiency and to assure a reliable, safe supply of animal protein and other animal products while conserving resources and reducing costs of production. Examples of research include the development of marketable technologies that will improve the production efficiency of animals of agricultural importance and/or improve their end products; developing marketable technologies that enhance the nutrient value of the byproducts of the biofuels industry for the purpose of feeding these byproducts to livestock; and development of marketable technology that will improve the health and well-being of animals of agricultural importance. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000to \$100,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

William Goldner
3182 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401 - 1719
wgoldner@nifa.usda.gov
http://www.csrees.usda.gov/fo/plantproductionprotectionbiologysbir.cfm

#### SMALL BUSINESS INNOVATION RE-SEARCH PROGRAM: PLANT PRODUC-TION AND PROTECTION - BIOLOGY

Research funded under this program seeks to improve the efficiency of crop production using innovative plant breeding, biotechnology, cell and tissue culture, and genomics. The results will include the development of crops with improved quality and yield, the reduction of the harmful impact of plant pathogens and insect pests, and/ or the development of new crop plants or new uses for existing crop plants. Technologies addressing the needs of specialty crops are especially relevant. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$90,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

William Goldner
3182 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401 - 1719
wgoldner@nifa.usda.gov
http://www.csrees.usda.gov/fo/plantproductionprotectionengineeringsbir.cfm

# SMALL BUSINESS INNOVATION RESEARCH PROGRAM: PLANT PRODUCTION AND PROTECTION - ENGINEERING

Funded projects seek to develop improved crop production and protection technologies, including cost and energy efficient precision farming technology, improved sensors and remote sensing instrumentation, and innovative farm equipment. The program also supports development of improved farm and greenhouse structures and methodologies for growing plants under controlled conditions, and improved strategies for energy efficiency. Technologies addressing the needs of specialty crops are especially relevant. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

James Parochetti
3328 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-4354
jparochetti@nifa.usda.gov
http://www.csrees.usda.gov/fo/supplementalan-dalternativecrops.cfm

## SUPPLEMENTAL AND ALTERNATIVE CROPS COMPETITIVE GRANTS PROGRAM

The goal of the Supplemental and Alternative Crops Competitive Grants Program (SACC) is to significantly increase canola crop production and/or acreage by developing and testing of superior germplasm, methods of planting, cultivation, harvesting, and then transferring new knowledge to producers (via Extension) as soon as practicable. Priority will be given to applications that provide evidence of multi-state cooperation with a minimum of three state cooperators and that utilize existing expertise of land-grant colleges and universities and government agencies, including the U.S. Department of Agriculture's Agricultural Research Service.

Amount: Up to \$210,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Rob Hedberg
3324 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 720-5384
rhedberg@nifa.usda.gov
http://www.csrees.usda.gov/fo/sustainableagricultureresearchandeducation.cfm

## SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

SARE works to increase knowledge about - and help farmers and ranchers adopt - practices that are profitable, environmentally sound, and good to communities. Several types of competitive grants are awarded by four regional administrative councils. Research and education grants, generally ranging from \$60,000 to \$150,000, fund projects that usually involve scientists, producers and others in an interdisciplinary approach. Professional development grants, generally ranging from \$20,000 to \$90,000, offer educational opportunities for extension, NRCS, and other agricultural professionals. Producer grants, typically between \$1,000 and \$15,000, go to farmers and ranchers who test innovative ideas and share the results with their neighbors. Projects address crop and livestock production and marketing, stewardship of soil and other natural resources, economics and quality of life.

Amount: \$500,000 to \$3,400,000

UNITED STATES DEPARTMENT OF AGRI-CULTURE, RURAL DEVELOPMENT

Virginia Manuel
967 Illinois Ave
P.O. Box 405, Suite 4
Bangor, ME 04402-0405
(207) 990-9160
virginia.manuel@me.usda.gov
http://www.rurdev.usda.gov/BCP\_VAPG\_
Grants.html

#### VALUE-ADDED PRODUCER GRANTS

Grants may be used for planning activities and for working capital for marketing value-added agricultural products and for farm-based renewable energy. Eligible applicants are independent producers, farmer and rancher cooperatives, agricultural producer groups, and majority-controlled producer-based business ventures.

MAINE DEPARTMENT OF AGRICULTURE, FOOD AND RURAL RESOURCES

John Harker
90 BlossomLane
Augusta, ME 04333
(207) 287-7620
john.harker@maine.gov
www.maine.gov/agriculture/mpd/business/in-dex.html

#### AGRICULTURAL DEVELOPMENT GRANT

The ADG program is a competitive grant program, solicited once a year, which funds market research, market promotion and new technology projects. These grants are given to projects that will help a number of businesses, rather than support individual businesses.

MAINE DEPARTMENT OF AGRICULTURE, FOOD AND RURAL RESOURCES

John Harker
90 Blossom Lane
Augusta, ME
(207) 287-7620
john.harker@maine.gov
www.maine.gov/agriculture/mpd/business/in-dex.html

#### AGRICULTURAL WATER SOURCE DEVEL-OPMENT COST SHARE PROGRAM

The ATAG program, established under the AMLF loan fund, provides grants to potential lenders for testing new technologies and for adapting new technology or processes. This program was developed to help spur new technology adoption, especially for ag businesses interested in the loan program.



#### MAINE TECHNOLOGY INSTITUTE

Shane Beckim
405 Water Street, Suite 300
Gardiner, Maine 04345
(207) 582-4790 ext. 210
sbeckim@mainetechnology.org
http://www.mainetechnology.org/fund/seed-grants

#### **SEED GRANTS**

MTI awards Seed Grants to individuals and companies across Maine who are looking to develop their new ideas and new products. Entrepreneurs with ideas of innovative technologies are encouraged to apply!

Amount: Up to \$12,500

ORGANIC VALLEY

Lowell Rheinheimer

One Organic Way

LaFarge, WI 54639

(888) 444-6455

http://www.organicvalley.coop/about-us/dona-

tions/fafo-fund/criteria/

## CROPP'S FARMERS ADVOCATING FOR ORGANICS

Farmers Advocating for Organics is a competitive grantmaking fund and is open to applicants seeking funding for projects or programs that are oriented towards protecting, safeguarding, and advancing the organic marketplace through research, advocacy and/or education. The committee accepts proposals from individuals, universities, public/private schools, NGOs, farmers and consumers who are interested in securing funds for their organic specific projects. FAFO currently accepts proposals from applicants within the United States and Canada.

Amount: \$5,000 - \$50,000 per year



#### **STONYFIELD**

10 Burton Drive Londonderry, NH 03053 1-800-PRO-COWS (776-2697) http://www.stonyfield.com/about-us/our-mission/profits-planet/apply-pfp-grant

#### PROFITS FOR THE PLANET

Our funding priorities fall into 4 principal categories:

- 1. Family farming
- 2. Slowing or reversing climate change
- 3. Organic agriculture and reduction of toxins in agriculture and the food supply
- 4. Avoiding adverse health impacts from environmental and agricultural practices

SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION

Ellen Mallory 495 College Avenue Orono, ME 04473 (207) 581-2942 ellen.mallory@maine.edu http://nesare.org/get/agroecosystems/

## AGROECOSYSTEMS RESEARCH GRANT

Northeast SARE seeks preproposals for long-term research projects that will explore the ecological interactions that are the basis of sustainable agriculture. The goal is to develop a greater understanding of these interactions and to promote new models of farming systems designed around them so that in the future farmers will be able to minimize the use of external, energy-dependent inputs while optimizing the use of on-site natural resources to maintain productivity."

Amount: \$100,000 per year; typically 2-3 year projects. Satisfactory review occurs after first year of funding

Deadline: The preproposal is submitted online, usually in the late spring or summer. If selected by the SARE Administrative Council, full proposals are due in the fall, usually late October or early November.

## SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION

Ellen Mallory
University of Maine Cooperative Extension
495 College Avenue
Orono, ME 04473
(207) 581-2942
ellen.mallory@maine.edu
http://nesare.org/get/farmers/

#### **FARMER GRANT**

The goal of the Farmer Grant program is to develop, refine, and demonstrate new sustainable techniques and to explore innovative ideas developed by farmers across the region. Farmer grant projects should seek new knowledge that other farmers can use and should address questions that are directly linked to improved profits, better stewardship, and stronger rural communities.

Amou nt: Up to \$15,000

Deadline: Applications are normally due in late

fall or early winter

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Dr. Mark Poth
3280 Waterfront Centre
800 9th St., SW,
Washington, DC 20024
(202) 401-5244
mpoth@nifa.usda.gov
http://www.csrees.usda.gov/fo/agricultureandfoodresearchinitiative.cfm

## AGRICULTURAL AND FOOD RESEARCH INITIATIVE (AFRI)

The Agriculture and Food Research Initiative (AFRI) at the National Institute of Food and Agriculture (NIFA) is charged with funding resea rch, education, and extension grants that address key problems of National, regional, and multistate importance in sustaining all components of agriculture, including farm efficiency and profitability, ranching, renewable energy, forestry (both urban and agroforestry), aquaculture, rural communities and entrepreneurship, human nutrition, food safety, biotechnology, and conventional breeding. Providing this support requires that AFRI advances fundamental sciences in support of agriculture and coordinates opportunities to build on these discoveries. This will necessitate efforts in education and extension that deliver science-based knowledge to people, allowing them to make informed practical decisions.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Nancy Cavallaro 3279 Waterfront Centre 800 9th St., SW, Washington, DC 20024 (202) 401-5176 ncavallaro@nifa.usda.gov http://www.csrees.usda.gov/fo/carboncycle-scienceafri.cfm

### AGRICULTURE AND FOOD RESEARCH INITIATIVE - CARBON CYCLE SCIENCE

The carbon cycle plays a fundamental role in the forces driving global climate change. This program, offered in partnership with the Research Opportunities in Space and Earth Sciences (ROSES) 2010 program of the National Aeronautics and Space Administration (NASA) and the U.S. Forest Service, contributes toward the goals of the U.S. Global Change Research Program (USGCRP) and the U.S. Ocean Action Plan by providing critical scientific information about the movement of carbon in the environment and potential near- and long-term changes in the carbon cycle, including the role of and implications for societal actions. It follows from two previous joint USDA-NASA solicitations in 2004 and 2007, addressing questions of carbron stocks and fluxes as well as how carbon cycling might change and be managed in response to a changing climate, and the risks and benefits to society of management options. Amount: \$200,000 to \$1,000,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

Michael A. Bowers 3204 Waterfront Centre 800 9th St., SW, Washington, DC 20024 (202) 401-4510 mbowers@nifa.usda.gov http://www.csrees.usda.gov/fo/africlimatechange.cfm

### AGRICULTURE AND FOOD RESEARCH INITIATIVE - CLIMATE CHANGE

This AFRI Challenge Area focuses on the priority to mitigate and adapt to climate change. It supports activities that reduce greenhouse gas emissions, increase carbon sequestration in agricultural and forest production systems, and prepare the nation's agriculture and forests to adapt to changing climates. The long-term outcome for this program is to reduce the use of energy, nitrogen fertilizer, and water by ten percent and increase carbon sequestration by fifteen percent through resilient agriculture and forest production systems under changing climates. In order to achieve this outcome, this program will support single-function Research, Education, and Extension Projects, multi-function Integrated Research, Education, and/or Extension Projects, and Food and Agricultural Science Enhancement (FASE) Grants applications that address one of the Program Area Priorities.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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AGRICULTURE AND FOOD RESEARCH INITIATIVE - DUAL PURPOSE WITH DUAL BENEFIT: RESEARCH IN BIOMEDICINE AND AGRICULTURE USING AGRICULTURALLY IMPORTANT DOMESTIC SPECIES

This interagency program is issued by the Eunice Kennedy Shriver National Institute of Child Health and Human Development (NICHD), National Heart, Lung, and Blood Institute (NHL-BI), and USDA National Institute of Food and Agriculture (NIFA) is to invite the submission of grant proposals that utilize agriculturally important domestic species to improve human health and animal agriculture through the advancement of basic and translational research deemed highly relevant to both agricultural and biomedical research. This initiative is designed to facilitate and encourage comparative medicine research studies through the careful selection and refinement of farm animal models that mimic human developmental, physiological, and etiological processes to better understand disease origins and improve assisted reproduction efficiencies. The anticipated outcomes include both the elucidation of fundamental information relevant for the improvement of human health and an increase in food animal production and improvement in animal health and product quality.

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## AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOOD SAFETY

This AFRI Challenge Area promotes and enhances the scientific discipline of food safety, with an overall aim of protecting consumers from microbial and chemical contaminants that may occur during all stages of the food chain, from production to consumption. This requires an understanding of the interdependencies of human, animal, and ecosystem health as it pertains to food-borne pathogens. The long-term outcome for this program is to reduce food-borne illnesses and deaths by improving the safety of the food supply, which will result in reduced impacts on public health and on our economy. In order to achieve this outcome, this program will support single-function Research Projects and multi-function Integrated Research, Education, and/or Extension Projects, and Food and Agricultural Science Enhancement (FASE) Grants that address one of the Program Area Priorities (see Food Safety RFA for details).

Amount: Up to \$7,000,000

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## AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM

The AFRI Foundational Program is offered to support research grants in the six AFRI priority areas to continue building a foundation of knowledge critical for solving current and future societal challenges. The six priority areas are: Plant Health and Production and Plant Products; Animal Health and Production and Animal Products; Food Safety, Nutrition, and Health; Renewable Energy, Natural Resources, and Environment; Agriculture Systems and Technology; and Agriculture Economics and Rural Communities. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities.

Amount: Up to \$500,000

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# AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM: AGRICULTURE ECONOMICS AND RURAL COMMUNITIES

For small and medium-sized farm sustainability, farmers need to increase product value, reduce the costs of inputs, and adopt sustainable management practices. Farms need strategies for entering into and being competitive in domestic and overseas markets. Technological advances and new investments in these changing communities have not benefited all rural residents due to differences in physical, economic, cultural, environmental, and social factors. Demographic changes created by migration and economic development have created challenges and opportunities in rural design. A multidisciplinary approach is needed to plan, locate, and retain small and medium-sized farms and non-farm activities in rural areas to protect the environment, enhance quality of life, and eliminate poverty. Single-function Research Projects, multi-function Integrated Projects, and Food and Agricultural Science Enhancement (FASE) Grants are expected to address the Program Area Priorities of the Agriculture Economics and Rural Communities area (see Foundational Program RFA for details).

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#### AGRICULTURE AND FOOD RESEARCH INITIATIVE-FOUNDATIONAL PROGRAM: AGRICULTURE SYSTEMS AND TECHNOL-OGY

This program's interdisciplinary nature provides a nexus for both discovery and applied science and puts a greater emphasis on the interrelationships between system components and the distinct disciplines that often address those individual elements. Disciplines such as engineering, agricultural economics, chemistry, microbiology, soil science, animal and plant sciences, veterinary medicine, genetics, social sciences, behavioral sciences, food safety, physics, physical and biological sciences, materials science, toxicology, and others are needed. By blending basic and translational physical sciences with natural and social science disciplines, this approach develops the next generation of engineered systems, products, and processes that will be critical to U.S. and global agriculture and food production. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities of the Agriculture Systems and Technology area (see Foundational Program RFA for details).

Amount: Up to \$500,00

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# AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM: ANIMAL HEALTH AND PRODUCTION AND ANIMAL PRODUCTS

Animal production and health play a critical role in the sustainability and competitiveness of U.S. agriculture and, as a result, in the success and growth of the Nation's economy and global animal food production. Basic and applied research is needed that expands our understanding of the critical biological and physical mechanisms underlying nutrition. growth, reproduction, and health in livestock, poultry, equine, and aquacultured species. An increased understanding of the whole animal at the molecular, cellular, and organ systems level provides the foundation for the development of new or improved management strategies, including the application of biotechnology, to improve production efficiency, enhance animal health, and develop new and improved animal products for human consumption. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities in the Animal Health and Production and Animal Products area(see Foundational Program RFA for details).

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# AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PROGRAM: FOOD SAFETY, NUTRITION, AND HEALTH

Human health is affected by the quantity, quality, and safety of foods consumed. Nutrition and prevention of chronic degenerative diseases including obesity are of paramount importance to the producer, processor, distributor, and consumer. This program addresses microbial, pesticide, and chemical contamination of foods; links between diet and health; bioavailability of nutrients; postharvest physiologies and practices; and improved processing technologies. Knowledge generated will be used to formulate science based foods for health; provide evidence on the bioavailability of nutrients and bioactive components in foods; improve processing, packaging, and storage technologies to enhance the shelf life; and enhance the microbial and chemical safety of foods by preventing and mitigating contamination. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities of the Food Safety, Nutrition, and Health area (see Foundational Program RFA for details).

Amount: Up to \$500,000

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cfm

# AGRICULTURE AND FOOD RESEARCH INITIATIVE-FOUNDATIONAL PROGRAM: PLANT HEALTH AND PRODUCTION AND PLANT PRODUCTS

Plant production and health plays a critical role in the sustainability and competitiveness of U.S. agriculture and, as a result, in the success and growth of the Nation's economy. An increased understanding of plant biology from the genome to the systems level provides the foundation for development of plant varieties with increased yield, reduced production costs, enhanced quality, and new uses for food and industry. Similarly, the study of weedy plants and of insects and microbes associated with plants underpins the development of innovative approaches to increase effects of beneficial microbes and arthropods and to limit harmful effects of new or re-emerging pathogens, pests, and weeds. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities in the Plant Health and Production and Plant Products area (see Foundational Program RFA for details).

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cfm

#### AGRICULTURE AND FOOD RESEARCH INITIATIVE - FOUNDATIONAL PRO-GRAM: RENEWABLE ENERGY, NATURAL RESOURCES, AND ENVIRONMENT

Healthy agroecosystems and maintenance of supporting natural resources are essential to sustained long-term productivity of agricultural goods and services. However, degradation or loss of ecosystem services (i.e., increasing water shortages and degradation, increasing soil degradation and loss, reduced biological diversity, land use changes, increasing frequency of extreme weather events) through natural or anthropogenic interventions, threatens the sustainability of U.S. agriculture. The goal of this Program Area is to fund a portfolio of research projects that improve our understanding of the linkages among processes and management actions at diverse spatial and temporal scales that will sustain agroecosystems and the supporting natural resources of those systems. Single-function Research Projects and Food and Agricultural Science Enhancement (FASE) Grants are expected to address one of the Program Area Priorities of the Renewable Energy, Natural Resources, and Environment area (see Foundational Program RFA for details).

Amount: Up to \$500,000

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## AGRICULTURE AND FOOD RESEARCH INITIATIVE - GLOBAL FOOD SECURITY

This AFRI Challenge Area focuses on Food Availability and Food Accessibility. Adequate food availability implies that the population has a reliable source of food from domestic or international production. Domestic and international food security are achieved when food availability and food accessibility goals are met successfully. The long-term outcomes for this program are to increase global food availability through increased sustainable food production and to deccrease the number of food insecure individuals, families, and communities by addressing key constraints to food accessibility and implementing solutions that enhance sustainable food systems. To achieve these outcomes, this program will support single-function Extension Projects, multi-function Integrated Research, Education, and/or Extension Projects, and Food and Agricultural Science Enhancement (FASE) Grants that address one of the Program Area Priorities Amount: Up to \$10,000,000

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## AGRICULTURE AND FOOD RESEARCH INITIATIVE: NIFA FELLOWSHIPS GRANT PROGRAM

The AFRI NIFA Fellowships Grant Program provides fellowships for predoctoral and postdoctoral students.

Amount: Up to \$130,000.00

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## AGRICULTURE AND FOOD RESEARCH INITIATIVE - SUSTAINABLE BIOENER-GY

This AFRI Challenge Area focuses on the priority to secure America's energy future. It supports the development of regional systems for the sustainable production of bioenergy and biobased products that contribute significantly to reducing dependence on foreign oil, have net positive social, environmental, and rural economic impacts, and are compatible with existing agricultural systems. The long-term outcome for this program is to implement regional systems that materially deliver liquid transportation biofuels to help meet the Energy Independence and Security Act (EISA) of 2007 goal of 36 billion gallons/year of biofuels by 2022 and reduce the National dependence on foreign oil. In order to achieve this outcome, this program will support single-function Research and Education Projects, multi-function Integrated Research, Education, and/or Extension Projects, and Food and Agricultural Science Enhancement (FASE) Gra nts that address one of the Program Area Priorities.

Amount: Up to \$40,000,000.00

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#### BIOTECHNOLOGY RISK ASSESSMENT RE-SEARCH GRANTS PROGRAM

The purpose of the BRAG program is to support the generation of new information that will assist Federal regulatory agencies in making science-based decisions about the effects of introducing into the environment genetically engineered organisms (GE), including plants, microorganisms (including fungi, bacteria, and viruses), arthropods, fish, birds, mammals and other animals excluding humans. Investigations of effects on both managed and natural environments are relevant. The BRAG program accomplishes its purpose by providing Federal regulatory agencies with scientific information relevant to regulatory issues. Amount: \$50,000 to \$1,000,000

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## CHILDREN, YOUTH, AND FAMILIES AT RISK PROGRAM: CHILDREN, YOUTH AND FAMILIES EDUCATION AND RESEARCH

CYFERnet is a network whose purpose is to provide seamless access to program, evaluation, and technology resources and technical assistance for CYFAR funded community-based programs for at risk children and families based on self-determined needs. CYFERnet is distributed throughout the Cooperative Extension System. Partnering universities pool resources into a ""national network of expertise"" working collaboratively to assist communities in developing and sustaining holistic programs for children, youth, and families at risk. CYFERnet staff has nationwide responsibility and all programs and products are available to all States. This collaboration is being institutionalized within CES to ensure that support to educational programs for all who live in high-risk environments will continue over the long term.

Amount: Up to\$183,000

UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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#### DISASTER RESILIENCE FOR RURAL COM-**MUNITIES**

Communities and their residents in the United States experience droughts, earthquakes, floods, hurricanes, tornadoes, tsunamis and volcanic eruptions as well as accidents at facilities that handle dangerous materials such as explosive chemicals. These phenomena will continue, but their consequences need not be disastrous if communities and people reduce their vulnerabilities and increase their resilience. There is much research on vulnerability and resilience in urban communities, but much less about how rural communities and their residents are responding to natural and man-made hazards. The long term goal of this program is to advance basic research in engineering and in the social, behavioral, and economic sciences on enhancing disaster resilience in rural communities.

Amount: Up to \$400,000

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http://www.csrees.usda.gov/fo/farmbusinessmanagementandbenchmarkingprogram.cfm

#### FARM BUSINESS MANAGEMENT BENCHMARKING COMPETITIVE GRANTS **PROGRAM**

The Farm Business Management and Benchmarking (FBMB) Competitive Grants Program provides funds to (1) improve the farm management knowledge and skills of agricultural producers; and (2) establish and maintain a national, publicly available farm financial management database to support improved farm management.

Amount: Up to \$1,400,000



UNITED STATES DEPARTMENT OF AGRI-CULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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#### INTEGRATED ORGANIC AND **QUALITY PROGRAM**

The Integrated Organic and Water Quality Program (IOWP) is a competitive grants program whose purpose is to explore the changes in water quality and/or water quantity associated with certified organic farming practices. This program is a joint effort between the National Integrated Water Quality Program (NIWQP) and the Organic Transition Program (OTP), both of the National Institute of Food and Agriculture (NIFA).

Amount: Up to \$220,000 per year

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#### INTEGRATED RESEARCH, EDUCATION, AND EXTENSION COMPETITIVE GRANTS **INTEGRATED** PROGRAM: **NATIONAL** FOOD SAFETY INITATIVE

The purpose of the National Integrated Food Safety Initiative is to support food safety projects that demonstrate an integrated approach to solving problems in applied food safety research, educa tion, or extension. Various models for integration of applied research, education, and extension will be considered for funding. Applications describing multi-state, multi-institutional, multidisciplinary, and multifunctional activities (and combinations thereof) are encouraged. Applicants are strongly encouraged to address at least two of the three functional areas of research, education, and extension (i.e., research and extension, research "and education, or extension and education).

Amount: Up to \$2,000,000

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cfm

#### INTEGRATED RESEARCH, EDUCATION, AND EXTENSION COMPETITIVE GRANTS PROGRAM: NATIONAL INTEGRATED WA-TER QUALITY PROGRAM

The goal of the National Integrated Water Quality Program (NIWQP) is to contribute to the improvement of the quality of our Nation's surface water and groundwater resources through research, education, and extension activities. Projects funded through this program will work to solve water resource problems by advancing and disseminating the knowledge base available to agricultural, rural, and urbanizing communities. Funded projects should lead to science-based decision making and management practices that improve the quality of the Nation's surface water and groundwater resources in agricultural, rural, and urbanizing watersheds.

Amount:Up to: \$750,000

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## INTEGRATED RESEARCH, EDUCATION, AND EXTENSION COMPETITIVE GRANTS PROGRAM: ORGANIC TRANSITIONS

"The overall goal of the Organic Transitions Program (ORG) is to support the development and implementation of research, extension and higher education programs to improve the competitiveness of organic livestock and crop producers, as well as those who are adopting organic practices. In FY 2011, ORG will focus on environmental services provided by organic farming systems that support soil conservation and contribute to climate change mitigation. Practices and systems to be addressed include those associated with organic crops, organic animal production (including dairy), and organic systems integrating plant and animal production.

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## ORGANIC AGRICULTURE RESEARCH AND EXTENSION INITIATIVE

The OREI seeks to solve critical organic agriculture issues, priorities, or problems through the in tegration of research and extension activities. The purpose of this program is to fund projects that will enhance the ability of producers and processors who have already adopted organic standards to grow and market high quality organic agricultural products. Priority concerns include biological, physical, and social sciences, including economics. The OREI is particularly interested in projects that emphasize research and outreach that assist farmers and ranchers with whole farm planning, especially those relating to climate change. Projects should plan to deliver applied production information to producers. Fieldwork must be done on certified organic land or on land in transition to organic certification, as appropriate to project goals and objectives. Refer to the USDA National Organic Program (http://www. ams.usda.gov/nop) for organic production standards

Amount: Up to \$3,000,000

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#### PLANT FEEDSTOCK GENOMICS FOR BIO-ENERGY: A JOINT RESEARCH SOLICITA-TION - USDA, DOE

The NIFA's Competitive Programs and the Department of Energy's Office of Science, Office of Biological and Environmental Research (OBER) announce the interagency Program to support genomics-based research that will lead to the improved use of biomass and plant feed stocks for the production of fuels such as ethanol or renewable chemical feedstocks. Please note that applicants will submit applications through DOE and a preapplication is requested rather than a letter of intent.

Amount: \$200,000 to \$500,000

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html

## RURAL ENERGY FOR AMERICA PROGRAM GRANTS (REAP FEASIBILITY STUDY GRANTS)

The REAP/Feasibility Grant Program provides grants for energy audits and renewable energy development assistance. It also provides funds to agricultural producers and rural small businesses to conduct feasibility study for a renewable energy system. The program is designed to assist farmers, ranchers and rural small businesses. All agricultural producers, including farmers and ranchers, who gain 50% or more of their gross income from the agricultural operations are eligible. Small businesses that are located in a rural area can also apply. Rural electric cooperatives may also be eligible to apply. Eligible feasibility studies for renewable energy systems include projects that will produce energy from wind, solar, biomass, geothermal, hydro power and hydrogen-based sources. The energy to be produced includes, heat, electricity, or fuel. For all projects, the system must be located in a rural area, must be technically feasible, and must be owned by the applicant.

Amount: Up to 25% of total eligible project costs. Up to \$50,000 for renewable energy feasibility studies.

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM

Projects dealing with agriculturally related manufacturing and alternative and renewable energy technologies are encouraged across all 2010 SBIR topic areas. USDA SBIR's flexible research areas ensure innovative projects consistent with US-DA's vision of a healthy and productive nation in harmony with the land, air, and water. USDA SBIR has awarded over 2000 research and development projects since 1983, allowing hundreds of small businesses to explore their technological potential, and providing an incentive to profit from the commercialization of innovative ideas. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. To be eligible for Phase II, applicants must be Phase I winners as described in the RFA (available on the website).

Amount: Up to \$100,000 for Phase I and up to \$400,000 for Phase II

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: AIR, SOIL & WATER RESOURCES

Funded projects develop technologies for conserving and protecting air, water and soil resources while sustaining optimal farm and forest productivity and the manufacture of resulting agricultural commodities. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000to \$100,000

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: ANIMAL MANURE MANAGEMENT

The objective of the Animal Manure Management research area is to develop new or improved technologies based on economically and environmentally sound approaches for improved management of animal manures. This research area may include other materials combined with manure, such as bedding, litter and water. The proposed research is intended to reduce the adverse impact of animal manure on the environment, people, improve the economics of animal production by optimizing manure managemen technologies and creating value-added products derived from animal manure. This program will focus exclusively on terrestrial animal production, including poultry. Successfully meeting the research priorities will contribute to the protection and enhancement of the Nation's natural resource base and environment. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000 to \$90,000

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: ANIMAL PRODUCTION AND PROTECTION

Funded projects develop knowledge that will enable producers of animals of agricultural importance to increase production efficiency and to assure a reliable, safe supply of animal protein and other animal products while conserving resources and reducing costs of production. Examples of research include the development of marketable technologies that will improve the production efficiency of animals of agricultural importance and/or improve their end products; developing marketable technologies that enhance the nutrient value of the byproducts of the biofuels industry for the purpose of feeding these byproducts to livestock; and development of marketable technology that will improve the health and well-being of animals of agricultural importance. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000to \$100,000

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http://www.csrees.usda.gov/fo/aquaculturesbir.
cfm

## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: AQUACULTURE

It seeks to enhance the knowledge and technology base for the domestic aquaculture industry. Emphasis is placed on research leading to improved production efficiency and increased competitiveness of US aquaculture sector. Studies on commercially important (or potentially important) species of fish, shellfish and plants, from both freshwater and marine environments, can be addressed. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$100,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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http://www.csrees.usda.gov/fo/biofuelsandbio-basedproductssbir.cfm

SMALL BUSINESS INNOVATION RESEARCH PROGRAM: BIO-FUELS AND BIO-BASED PRODUCTS

Its objective is to promote the use of biofuels and non-food biobased products by developing new or improved technologies that will lead to increased production of industrial products from agricultural materials. This research will lead to new opportunities to diversify agriculture and enhance agriculture's role as a reliable supplier of raw industrial materials. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000 to \$100,000

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SMALL BUSINESS INNOVATION RESEARCH PROGRAM: FOOD SCIENCE AND NUTRITION

Funded projects support research focusing on developing new and improved processes, technologies, or services that increases the understanding of food safety issues and the characteristics of foods, including their biologically active components. Examples of project research that has been funded includes the development of novel rapid tests for the determination of food quality and safety parameters; rapid detection methods of foodborne pathogens and toxic metabolites to reduce food contamination and foodborne illnesses; methods for processing and packaging of food products; and nutrition-related technologies and processes that will improve health. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000to \$100,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: FORESTS AND RELATED RESOURCES

Research focuses on the development of environmentally sound techniques to increase utilization of materials and resources from forestlands; increases productivity of forestlands; improve tree pathogen and insect control techniques; reduce ecological damage from forest operations; reduce wildfire risk; improve wildfire control, and; increase the utilization of wood. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes. Amount: \$70,000 to \$100,000

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## SMALL BUSINESS INNOVATION RESEARCH PROGRAM: MARKETING AND TRADE

Under the Marketing and Trade program, proposals identify an array of innovative marketing strategies to increase sales of agricultural, forestry and aquacultural products (either raw or processed commodities, value-added foods, feed and industrial products derived from these commodities). The marketing strategies identified include: assess and evaluate the type, size and location of domestic and international market opportunities; develop strategies to gain entry into new markets or expand sales in current markets; develop advanced information systems that provide complete, relevant and timely information on marketing opportunities for an industry or producers in a state, region or the USA; development of marketbased approaches to reduce or mitigate adverse agri-environmental consequences or to promote positive agri-environmental outcomes while simultaneously preserving economic growth. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$90,000

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#### SMALL BUSINESS INNOVATION RE-SEARCH PROGRAM: PLANT PRODUC-TION AND PROTECTION - BIOLOGY

Research funded under this program seeks to improve the efficiency of crop production using innovative plant breeding, biotechnology, cell and tissue culture, and genomics. The results will include the development of crops with improved quality and yield, the reduction of the harmful impact of plant pathogens and insect pests, and/ or the development of new crop plants or new uses for existing crop plants. Technologies addressing the needs of specialty crops are especially relevant. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$90,000

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# SMALL BUSINESS INNOVATION RESEARCH PROGRAM: PLANT PRODUCTION AND PROTECTION - ENGINEERING

Funded projects seek to develop improved crop production and protection technologies, including cost and energy efficient precision farming technology, improved sensors and remote sensing instrumentation, and innovative farm equipment. The program also supports development of improved farm and greenhouse structures and methodologies for growing plants under controlled conditions, and improved strategies for energy efficiency. Technologies addressing the needs of specialty crops are especially relevant. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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#### SMALL BUSINESS INNOVATION RE-SEARCH PROGRAM: SMALL AND MID SIZED FARMS

Funded research concentrates on the development of new technologies and information that will help improve the viability and profitability of small and mid-size farms and ranches. Emphasis is placed on developing new agricultural enterprises that are focused on specialty farm products, including both plants and animals, and how to market these products; developing new management tools to enhance the efficiency and profitability of small farms; developing farming methods appropriately scaled to small farms that are directed at more efficient use of natural resources; and developing new educational tools to ensure that small farmers have the information they need to operate their farms on a sustainable and profitable basis. Small businesses and small proprietorships that are in business for profit are eligible to submit applications to this program. Each organization submitting a proposal must qualify as a small business concern for research or research and development purposes.

Amount: \$70,000 to \$100,000

UNITED STATES DEPARTMENT OF AGRICULTURE, NATIONAL INSTITUTE OF FOOD AND AGRICULTURE

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#### SPECIALTY CROP RESEARCH INITIATIVE

The Specialty Crop Research Initiative (SCRI) seeks to solve critical United States specialty crop issues, priorities, or problems through the integration of research and extension activities that take systems-based, trans-disciplinary approaches. Specialty crops are defined in law as fruits and vegetables, tree nuts, dried fruits, and horticulture and nursery crops, including floriculture.

Amount: Varies by project



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SUPPLEMENTAL AND ALTERNATIVE CROPS COMPETITIVE GRANTS PRO-

GRAMThe goal of the Supplemental and Alternative Crops Competitive Grants Program (SACC) is to significantly increase canola crop production and/or acreage by developing and testing of superior germplasm, methods of planting, cultivation, harvesting, and then transferring new knowledge to producers (via Extension) as soon as practicable. Priority will be given to applications that provide evidence of multistate cooperation with a minimum of three state cooperators and that utilize existing expertise of land-grant colleges and universities and government agencies, including the U.S. Department of Agriculture's Agricultural Research Service.

Amount: Up to \$210,000

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#### SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

SARE works to increase knowledge about - and help farmers and ranchers adopt - practices that are profitable, environmentally sound, and good to communities. Several types of competitive grants are awarded by four regional administrative councils. Research and education grants, generally ranging from \$60,000 to \$150,000, fund projects that usually involve scientists, producers and others in an interdisciplinary approach. Professional development grants, generally ranging from \$20,000 to \$90,000, offer educational opportunities for extension, NRCS, and other agricultural professionals. Producer grants, typically between \$1,000 and \$15,000, go to farmers and ranchers who test innovative ideas and share the results with their neighbors. Projects address crop and livestock production and marketing, stewardship of soil and other natural resources, economics and quality of life.

Amount: \$500,000 to \$3,400,000

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#### WOMEN AND MINORITIES IN SCIENCE, TECHNOLOGY, ENGINEERING, AND MATHEMATICS FIELDS GRANT PRO-GRAM

This program supports research and extension projects that have robust collaborations to increase the participation of women and underrepresented minorities from rural areas in science, technology, engineering, and mathematics fields that are relevant to USDA priorities identified by the Secretary: (i) Promotion of a safe, sufficient, and nutritious food supply for all Americans and for people around the world; (ii) Sustainable agricultural policies that foster economic viability for small and mid-sized farms and rural businesses, protect natural resources, and promote value-added agriculture; (iii) national leadership in climate change mitigation and adaptation; (iv) Building a modern workplace with a modern workforce; and (v) Support for 21st century rural communities.

Amount: \$75,000 to \$300,000



