

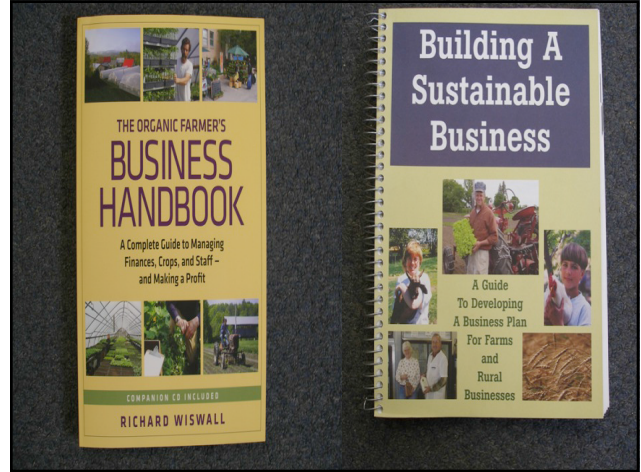
So...You want to farm in Maine?



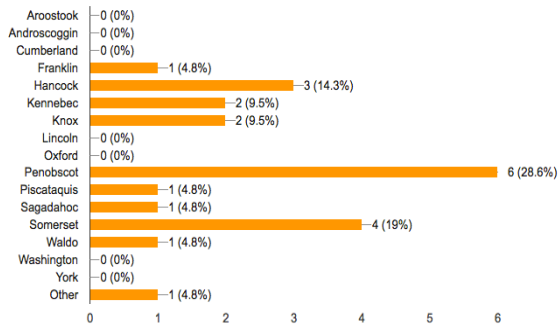
Rick Kersbergen
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Maine farmers are the stewards of 1.25 million acres. The land provides the public benefits of open space and recreation. They are the cornerstone of food security for Maine people.

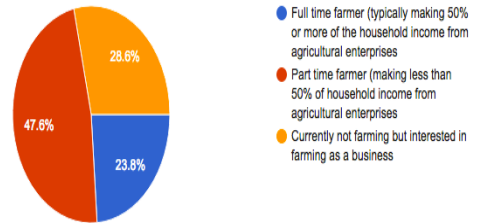
The industry has a \$1.2 billion impact on the Maine economy.



14. What county is your residence? (21 responses)

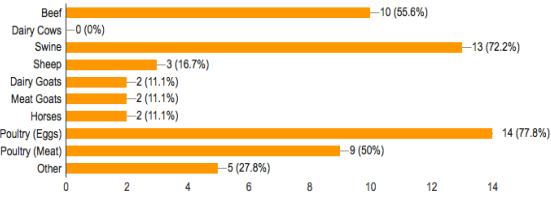


1. Identify yourself with one of the following: (21 responses)

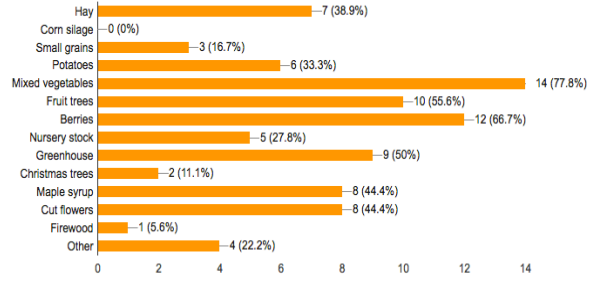


What enterprises are you planning to include (or already have as a part of your business plan) livestock based, crop based or service based? (click on all that apply)

2. Animal Based (18 responses)

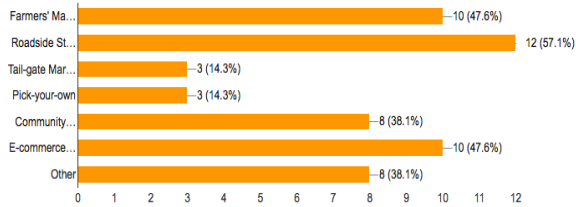


3. Crop Based (18 responses)

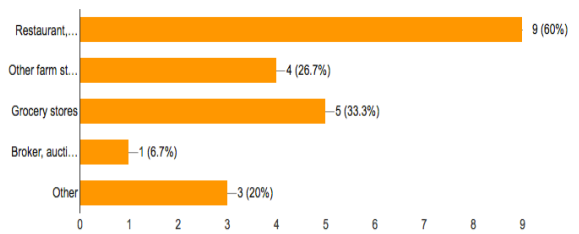


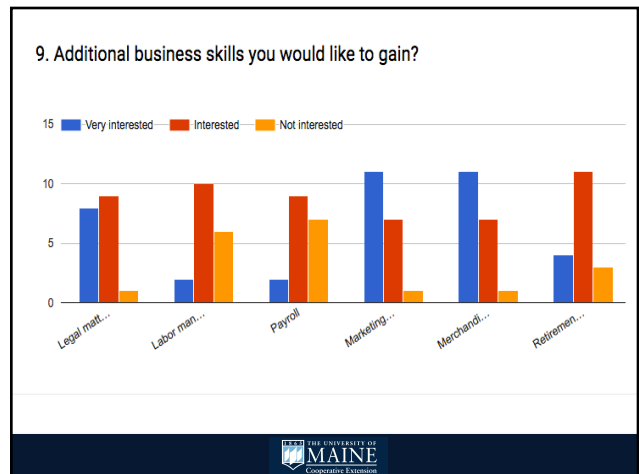
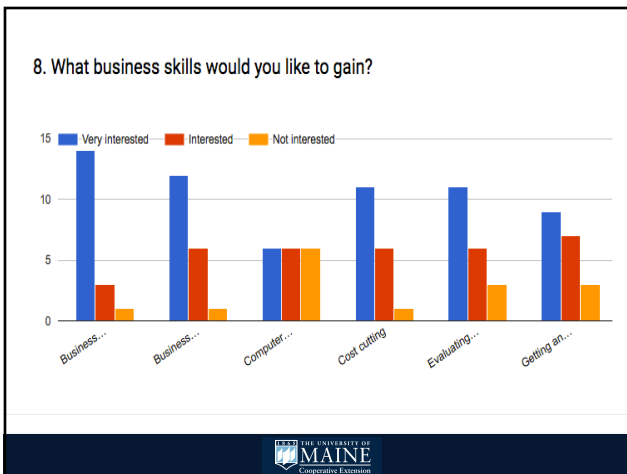
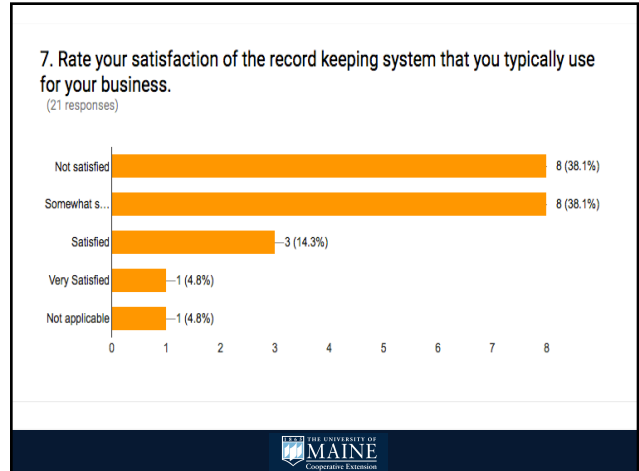
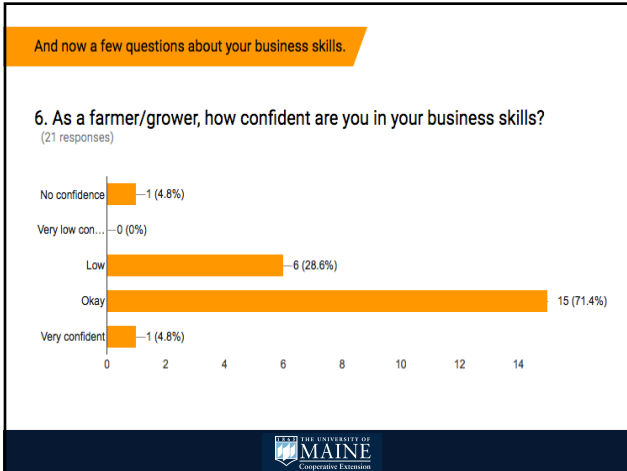
How do you typically sell (or plan to sell) your products?

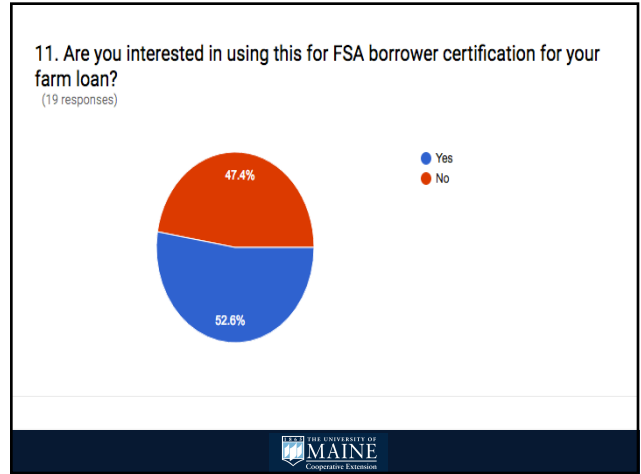
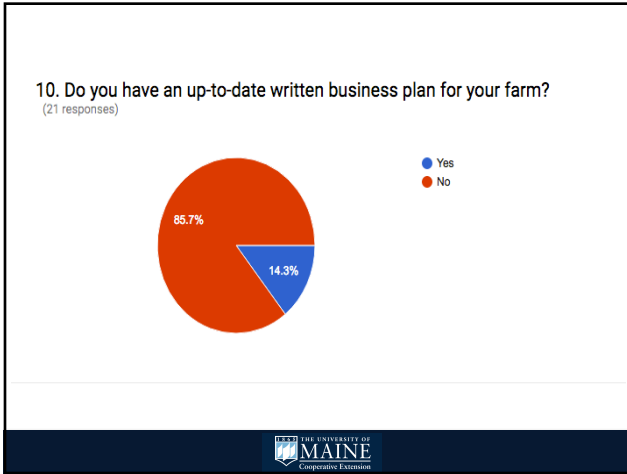
4. Direct to Consumer (21 responses)



5. Indirect to consumer (15 responses)







- Information, Education, Helpful Hints, Additional Knowledge, Connections with other farmers and increased understanding of the Cooperative Extension Services
 - This a requirement for my FSA loans
 - I would like to start making a business plan so that I can start working toward grants and making farming my full time job.
 - I would like to be much more comfortable with record keeping and a business plan. I think part of why I feel it is a big mountain to climb is that I don't have the knowledge to do it efficiently
 - Increased confidence in operating our own profitable business. Running things smoothly. :)
 - To gain any knowledge on the business end, loans, profitability, etc.
 - Obtain advice and guidance on purchasing an existing farm and business and gain knowledge on permitting, marketing, and available business software.
 - Evaluating and selecting profitable enterprises; understanding taxes, permits, insurance & licenses; learning about cooperative/sharing opportunities with other farmers.
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- Practical education to run and build my farm business. Marketing, permits, taxes and anything new!
 - Business skills to run and operate a small scale farm in the future. Rules and regulations of farming in Maine
 - Ideas/inspirations, looking at what other farmers are doing If it would be possible to open a store on site and survive.
 - I'm interested in learning more about farming and the possibility of making my small hobby farm more sustainable financially.
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